## **CHAPETR II**

#### REVIEW OF RELATED LITERATURE

This chapter discusses Pragmatic, Discourse Analysis, Speech Acts, Speech Acts, Function, Kinds of Speech Acts, Illocution Acts, The Way of Performing Speech Acts, and Previous Study.

## 2.1 Pragmatics

Communication clearly depends on not only recognizing the meaning of words in an utterance, but also what speakers mean by their utterances. The study of what speakers mean, or speakers meaning is called pragmatic. According to Yule (2006:112) pragmatics is the study of "invisible" meaning, or how we recognize what is meant even when it isn't actually said or written. In order to make it happen, speakers or writers must be able to depend on a lot of shared assumptions and expectations provides us with some insights into how more is always being communicated than is said.

Watts in Sell (1991: 26) explains that pragmatics deals with the study of meaning beyond that which is encoded in the linguistic structures themselves. It thus involves the relationship between utterances (rather than sentences) and their users and contexts of use. Pragmatics is a systematic way of explaining language use in context. It seeks to explain aspects of meaning which cannot be found in the pain sense of words or structures, as explained by semantics. It is a way of investigating how sense can be made of certain texts even when, from a semantic viewpoint, the text seems to be incomplete or to have a different meaning to what is really intended.

As it has been explained before about the definition of pragmatics given by Yule, Watts, it can be seen that pragmatics is related to intended meaning of speaker's utterances based on the context that occur in the time of speaking. The theory of pragmatics is really important to analyze the data of this study to the context or the background knowledge of the source of the data.

## 2.2 Discourse Analysis

According to Brown and Yule (1983: 1) in their book discourse analysis, the analysis of discourse is, necessarily, the analysis of the language in use. While same linguistics may concentrate on determining the formal properties of a language, the discourse analysis is committed to an investigation of what that language is used for. As they state:

Our interest does not lie simply in describing the form of the expression, which is obviously of prime interest to the sentence grammarian. Our interest lies in observing the forms in the context in which they are used. We want to know how speakers, having a given quantum of information to impart, identify, and package that information.

In their investigation, Brown and Yule differ two functions of language, transactional, the function which language serves in the expression of "content" and interactional, the function involved in expressing social relations and personal attitudes. The most important aspects in transactional function are the content of the sentence to transmit information. So the speaker or writer must give complete and clear information so that the recipient can get informative detail correct. This function only serves as a one way communication because it only gives information without having the recipient's reply.

Different with transactional, interactional function serves as a two-way communication.

There is as exchange idea between the speaker and the hearer.

Mills state that discourse is used to describe a structure which extends beyond the boundaries of the sentence (1997: 116). Discourse analysis concerns the interaction of text with knowledge of context to create discourse. The definition of the context itself is a form of knowledge of the world and can be used in both a broad and narrow sense. In the narrow sense, it refers to factors outside the text, while in the board one it refers to these factors and to other parts of the text (Cook, G. 1994: 23-24). Discourse is a study of language in use, taking on meaning in the context for its users, and perceived by theme as purposeful, meaningful, and connected. This quality is known as "coherence". Thus discourse analysis is the study and the explanation of this quality of coherence. A discourse is a coherent stretch of language (ibid: 25).

# 2.3 Speech Act

Speech act is the central theory of linguistic communication. This theory is a part of how speakers use language to communicate; likewise knowledge of how to identify that act is critical or another to listener understanding Deborah (2002: 57). In accordance this point, Yule (1994: 100) argued that this theory appeared from the basic insight that language is not merely used to explain the word, but also to perform an action. It means that in understanding speaking, interpreting meanings of certain sentences is not enough because identifying an act also must be done. So, by this component, we will find out what utterances do, how they can be used, and how we used them in a conversation.

Speech act was brought and developed by Austin in the year 1962. Many perceptions appeared that this theory was found before 1962, but it was spread at that moment. That is why Austin often called as the founding father of Speech Act theory. Then this theory was further developed and more systematized by another philosopher, Searle (1969, 1975) and was followed by another thinkers such as; Stubbs (1983), Yule (1985), Cook (1989), Renkema (1993), and so on.

Speech Act as one of the components above is a base theory of Illocutionary which include" an action" to identify the type of 'act' performed by a speaker in uttering a sentence. This aspect focuses on the performance of certain kinds of act, such as; making statement, asking question, explaining, apologizing, thanking, congratulating, and etcetera. (Rohmah, 2002: 4) for example:

- a. I promise to play with you tomorrow (promising)
- b. I bequeath you my music instrument that I have (bequeathing)
- c. I believe that she will get success in his life (believing)

## 2.3.1. Speech Act Functions

Hymes, as quoted by Sumarsono (325: 2002) stated that Speech Act Functions divided by several aspects:

#### 1. Message form

The form of this component related to the way something is said or informed. So, we are necessary to have a basic skill of interpreting messages.

## 2. Message content

This aspect deals with the content of the speaker's utterance.

## 3. Setting

This aspect is related to the place and time of someone's utterance.

#### 4. Scene

It emphasizes on psychological setting, such as a formal situation become an informal one, serious become less serious.

## 5. Speaker- listener

#### 6. Addressor- addressee

In linguistic communication, some linguists are use the numerous terms that is closes in meaning to speaker- listener, addressor –addressee, etc (in point 5 and 6) to identify a person who communicate with another people. All of those terms are similar but there are some different aspects, such as; the situation, contexts, or another thing. For example; in wayang kulit show, Dalang becomes a narrator and is called as the speaker, while wayang- wayang which is played is addressor and addressee, and people who watch it is called as audience; in specific ethnic such as Wishram Chinook (Indian), formal situation is decided on the relation between the source (Leader" ketua suku"), and an audience.

## 7. Purpose-Goal

To get a success in communication, speaker should know the content and purpose of what he or she means. The people of Waiwai ethnic (Venezuela), have many kinds of

language that is used in getting a specific purpose, such as; in trade, partnership, or give a peace after killing someone.

# 8. Key

It is focused on the way, intonation, rhyme in speech item.

#### 9. Channel

It is focused on the media that is used in speech and written; such as speaking, telegram, telephone, and interview.

# 10. Form of speech

It is focused on instruments of language, such as; language, dialect, and varieties that used spread. A combination between channel and form of speech is called as instrumentality.

## 11. Norm of interaction and interpretation

### 12. Genre

Richards, as quoted by Sumarsono (333: 2002) said that the term of genre identical refers to a group of speech that is called as similar type such as: preach, pray, sing, conversation, dialog, poem, letter.

Those components above are specified by Hymes into the acronym of SPEAKING:

Table 1.1 Component of Speech Acts by Hymes

Hymes's	Explanation	Component
Component		
S	Situation	Setting
5	Situation	Scene
		Speaker - Listener
P	Participant	Address - Addressee
		Audience
E	End or Goal	Purpose – Goal
		Message Form
A	Act Sequence	Message Content
K	Key	Intonation, Rhyme
т	T4	Chanel
I	Instrumentality	Form of Speech
		Norm of Interaction
N	Norms	Norm of Interpretation
		Preach, Pray
G	Genre	Dialogue, Conversation Poem, Letter
		,

# 2.3.2 Kinds of Speech Act

The development of constantive and performative theory was systematized by Searle as the follower of Austin. He called as speech acts which is classified into three kinds of acts, they are:

# a. Locutionary Act

This theory contains the act of saying something which is only a production of sound and word with meaning. To be successful, this theory must contain the grammar and is determined reference, such as morphological, syntactical, semantically, and also phonological aspects.

Locutionary is divided by three types: The phonetic act which is focused on the act of uttering certain noises. The phatic act is the act of uttering certain word which is belongs to a certain word vocabulary and conforms to a certain grammar. Basically, both of them are mimicable and reproducible. The rhetic act is the performance of an act of using those words with certain more and without any knowing the meaning of the words.

Locutionary act refers to an utterance of certain sentence with certain sense and reference, which is roughly equivalent to meaning in the traditional sense. This is the literal meaning or what is linguistically stated. For example: "I want to post this letter to Iwan in Malaysia. Here, I refers the word 'letter' to a letter on the table, the word 'Iwan' to my brother named Iwan, and the word' Malaysia' to a country near with Indonesia.

#### b. Illocutionary Acts

Illocutionary act is the act performed in saying the locution. In this case, a person is not just saying something but also doing something if the conditions are met in the future. Moreover, it does something and not something that regarded as true or false, such utterances perform act: 'It's hot in here' could be:

- An indirect request for someone to open the window

- An indirect refusal to close the window because someone is cold

- A complaint implying that someone should know better than to keep the

windows closed (expressed emphatically)

## c. Perlocutionary Act

This theory deals with the effect of illocutionary act which is focused on the listener. The speaker's utterance the sentence 'It's hot in here' could result in someone opening the windows

In shortly, if the listener to do something, automatically the speaker will say something (locutionary), then the speaker will act something to get what she or he wants (illocutionary). Consequently, the listener will do something as a response to the speaker utterance (perlocutionary).

## 2.4. Illocutionary Act

As explained above that illocutionary act combines the performance of saying and doing something. Austin, in Wardhaugh (1986: 276) divides illocutionary into five categories, they are:

1. Verdictives: giving a verdict, estimate, grade, and appraisal.

2. Exercitives: in exercising power, right, or influences as in an expression of

appointing, ordering, warning, and advising. For example: I pronounce your

husband and wife.

3. Commissives: promising or undertaking and committing one to do something

by. For example: I hereby bequeath.

- 4. Behabitives: having to do with such matters as apologizing, congratulating, blessing, cursing, or challenging. For example "I apologize".
- 5. Expositives, related with how one makes utterances fit into an argument or exposition. For example: "I argue"," I assume".

The classification of Austin's theory above is similar with Leech's opinion (1983:176). He states that illocutionary act is classified into verdictives, exertives, commissives, behabitives, and expositives. Then, those aspects were systematized by Searle's theory. He divided into five aspects:

- 1. Representatives or assertives; the speaker committed to the truth of proposition. The expresses psychological state is one of belief. Ma'arif (2006: 24) states that the direction of fit is word to word (see in table 2.1).
- 2. Directives; the speaker tries to get the hearer to do something. Note that the action must be future and voluntary because it is impossible to ask someone to perform an action in the past or to do something which is not a matter of human will (see in the table 2.1)
- 3. Commissives; the speaker is commits himself or herself to the performance of an action. This action must be future and voluntary.
- 4. Expressives; the speaker expresses an attitude about some state of affairs
- 5. Declarative, the speaker declares about the correspondence between the propositional content and reality.

Searle, as quoted by Leech (1991: 104), systematizes several aspects of illocutionary act based on illocutionary functions above. This table below is a content of illocutionary verb and its literal function (Oxford, 2000):

Table 2.1 Illocutionary Verb

	Representatives or assertive			
Explai	nation	Kinds	Meaning	Example
1.	The speaker is	Affirming	To state firmly	I can affirm that
	committed to the		or publicity that	no one is lose
	truth of the		something is	their job
	preposition.		true or that you	
2.	Politeness		support	
	(except boasting)		something	
3.	Collaborative		strongly	
	category	Believing	To feel certain	I believe that I
			that something	will success in
			is true or	examination
			somebody is	
			telling you the	
			truth	
		Boasting	To talk with too	I don't want to
			much pride	boast, but I
			about	really can speak
			something that	four languages.
			you have can to	
			do	
		Claiming	To say	I don't claim to
			something is	be expert.
			true although it	

	has been proved	
	and other	
	people may not	
	believe it.	
Complaining	To say that you	She never
	are annoyed,	complains about
	unhappy, or not	everything to his
	satisfied about	brother.
	somebody or	
	something.	
Concluding	To decide or	He concludes
	believe	from their
	something as a	remarks that
	result of what	they not favor of
	you have hear	the plan.
	or seen	
Denying	To say that	I can't be denied
	something is not	that they want to
	true	discuss their
		problem
Forecasting	To say that you	The forecaster of
	think will	the weather said
	happen in the	that tomorrow
	future based on	will rain
	information that	
	you have now.	
Informing	To tell	The information
	somebody about	academicals can
	something,	be seen in the
	especially in an	office
	official way	

	Reporting	To give people	The committee
		information	will report on it
		about	research.
		something that	
		you have heard,	
		seen, done	
	Stating	To formally	Austin stated
		write or say	that speech act
		something,	divide into three
		especially in	aspects
		careful and	
		clear way	
	Suggesting	To tell	He suggests that
		somebody about	her brother must
		a suitable	be patient.
		person, thing,	
		method for	
		particular job or	
		purpose. To put	
		an idea in	
		somebody's	
		mind.	
	Directive	S	
Explanation	Kinds	Meaning	Example
1. The speaker who	Advising	To tell	He advises Mrs.
tries to get the		somebody what	Tina about the
hearer to do		you think you	shipment.
something		should do in	
2. Negative		particular	
politeness some		situation.	
	I		

	directives (such	Asking	To tell	My father says
	as invitation) are		somebody that	"Open the
	intrinsically		you would like	window!"
	polite		them to do	
3.	•		something	
	competitive	Begging	To ask	Don't leave me.
	r		somebody for	I beg of you!
			something	1 3 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5
			especially in an	
			anxious way	
			because you	
			want or need it	
			very much	
		Challen in a		Th 4: 4 24 1:1
		Challenging	To question	They didn't like
			whether a	many people
			statement or an	challenging their
			action is right.	problem.
			To refuse, to	
			accept.	
		Commanding	To tell	A government
			somebody to do	commanded to
			something.	avoid a
				corruption.
		Ordering	Something that	I offered some
			somebody is to	beneficial good.
			tell to do by	
			somebody in	
			authority.	
		Recommending	To tell	A teacher
			somebody that	recommends
			something is	some books to

		good or useful,	all students.
		or that	
		somebody	
		would be	
		suitable for a	
		particular job.	
	Requesting	The action of	"Can you speak
		asking for	a little lauder,
		something	please?"
		formally and	
		politely	
	Commissiv	ve	
Explanation	Kinds	Meaning	Example
1. The speaker is	Guaranteeing	To promise to	He guarantees
committed to		do something,	that he will
some future		to promise	never sad again.
action.		something will	
2. It requires		happen.	
listener to take a	Offering	To say that you	I decide to offer
note of new		are willing to do	a job for my
information.		something for	sister.
3. Convivial		somebody.	
category.	Promising	To tell	I will come to
		somebody that	you
		you will	
		definitely	
		happened.	
	Swearing	To make a	I swear that I
		serious promise	never leave you.
		to do	

		something.	
	Threatening	To say that you	The attacker
	5	will cause a	threatened them
		trouble, hurt, etc	
		if you don't get	
		you want.	
	Vowing	To make a	My brother
		formal and a	vowed never to
		serious promise	meet again.
		to do something	
		or a formal	
		statement that is	
		true.	
	   Expressiv	re	
Explanation	Kinds	Meaning	Example
-			-
1. The speakers	Apologizing	To say that you	Go and
express an		are sorry for	apologize to her.
attitude about		doing	
state of affairs.		something	
2. Convivial		wrong or	
category.		causing of	
3. More polite.		problem.	
	Blaming	To say that	I don't blame
		somebody or	you
		something is	
		responsible for	
		something bad	
	Congratulating	To tell	I congratulate
		somebody that	them all of their

		you are pleased	success
		about their	
		success or	
		achievements.	
	Pardoning	Used to ask	You are very
		somebody to	beautiful?
		repeat	Pardon?
		something	"I said that you
		because you	are very
		didn't hear it.	beautiful?"
	Praising	To express you	May God bless
		thanks to God	you?
		are grateful for	
		something.	
	Thanking	To tell	I must write and
		somebody that	thank Marry for
		you are grateful	the present.
		for something.	
	Welcoming	To grate	Welcome to my
		somebody in	Hotel.
		friendly way	
		when they	
		arrived	
		somewhere.	
	Declarat	ion	•
Explanation	Kinds	Meaning	Example
1. The speaker	Appointing	To choose	She has
declares about		somebody for a	appointed a new
the		job or position	partner.
correspondent		for	

	1		9.90	T
	between the		responsibility.	
	propositional			
	content and	Arresting	To stop a	They success to
	reality.		process or	arrest the
2.	Related with		development	business decline.
	someone		To make	
	institutional		somebody	
	(religious, social,		notice	
	legal) formwork.		something and	
3.	Politeness.		to pay attention	
			to it.	
		Dismissing	To decide that	They dismiss
			somebody or	them in their
			something is not	mind.
			important or not	
			worth thinking	
			or talking about.	
		Naming	To give	Do you know
			somebody or	the name of this
			something. To	program?
			say the name of	
			somebody or	
			something.	
		Resigning	To accept	We resign
			something	ourselves to
			unpleasant that	change a price.
			can't be change	
			and avoid, to	
			officially telling	
			somebody that	
			you are leaving	

	your job.	
Sentencing	To punishment	A lawyer
	given by a court	sentences him
	of law	because of his result.
		icsuit.

## 2.5 The Way of Performing Speech Acts

The numerous ways can be found to utter or express meaning of Illocutionary aspect in delivering information or messages from the speaker to the listener. This aspect depends on the recognition of the intended perlocutionary effect of an utterance on particular occasion. To be successful in communication, the listener must identify the speaker's illocutionary intent. It means that, the listener must identify what is that the speaker is attempting to do (see section 2.3 table1).

# a. Direct Speech Act.

This aspect as Yule in Ma'arif (2006: 27) happened when there is direct relationship between a structure and function. A declarative is used to make a statement to be a direct speech act, but a declarative which is used to make a request is an indirect speech act. Moreover, this aspect must be appropriate or matches or deal with the Syntactical form of the utterances.

# **b.** Indirect Speech Acts

It is based on observation that by uttering or says what appears to be a statement. For example "This room is very cool", the speaker often indirectly performs another type of illocutionary act, for instance: the speaker requests to close the window.

Table 2.2 The way of Performing Act

Utterance	Form	Function
a. This picture is very	Declarative	Informing
beautiful		
b. Where is your village?	Interrogative	Questioning
c. Sit down, please?	Imperative	Asking

- a. This picture is very beautiful (declarative used in information)
- b. Where is your village? (interrogative used to ask question)
- c. Sit down, please? (imperative used to make a request)

Direct also be called as explicit meaning. This aspect signifies that the word which is used in utterances have understandable meaning. So, the listen must not give any interpretation to its perception, for example:" I advise you to open the window". This utterance has similar meaning as the utterances below:

- 1. Open the window!
- 2. The window!
- 3. The window is open

Three examples above are simple utterances but they require a deep understanding to avoid misunderstanding. Then, indirect also can be called an implicit meaning. It is signifies that the words used in utterances are connected some way that

happenings. So, the listener must give any interpretation to its perception by experiencing or imagining and also can be said to be either true false, for example:

"A big boy never cries", means that the speaker wants to say "Don't cry".

Table 2.3 Explicit and Implicit meaning

Explicit	Implicit
"I advise you to open the window"	"I have busy day"
Meaning:	Meaning:
1. Open the window!	"don't come to me"
2. The window!	
3. The window is open!	

#### 2.6 Previous Studies

In this case, the researcher finds only several researchers who focused on Speech acts theory. Firstly, Azizah (2005) analyzed illocutionary acts used by Aa Gym in his preaching. She found that the broad knowledge of the speaker (AA Gym) in delivering messages to the listener became an obligatory to avoid misunderstanding or misinterpretation in communication. As the result, Directive speech with the content of advice is mostly used by the speaker to the listener.

Secondly, Hakim (2003) who focused on the method of speech act by the Presenter in dialog Program television. He pointed out that conversation between interviewer (presenter) and interviewee can be performed literally, directly, and indirectly.

Thirdly, Handayani (2004) focuses the research on the kinds and function of illocutionary used in their real conversation by Transsexual People. She gives details about Transsexual people's own stressing, intonation, and gesture and include on functions of illocutionary, such as competitive, convivial, collaborative and also conflictive function. While those previous studies above focused on speech act in general, researcher more specifies the discussion on the study of illocutionary act. The reason is a specification in certain research will reach a better and deep understanding.