

CHAPTER 4

CONCLUSION

This chapter will discuss the conclusion of the analysis. Based on the previous analysis, the researcher found that Mitch had some kinds of artfulness, such as intelligence, skillful, critical and not easily deceived, crafty, persuasive, and curious. By these characters that include in his artfulness, he could achieve some achievements.

As an intelligent person, Mitch always quickly understands the situation. His personal competence made him easily understand and control the emotions so that emotions don't control him. Moreover, by his social competence, he could manage his relationship with others, including their emotions. His personal intelligence has been able to help him achieve several achievements such as being one of the top five students at Harvard Law School, hired by small tax firm in Memphis, Bendini Lambert & Locke with considerable salary, and completing the work in the target set by the firm.

Mitch is also skillful, in skillful context; Mitch is described as a person who had high competence in the field of football. Not only that, he also had high

competence in the field of taxation and accounting, this is evidenced by the certificate of CPA (Certified Public Accounting). It also becomes one of the firm's considerations in hiring him as the new partner in Bendini, Lambert & Locke.

Mitch is also described as a critical person and not easily deceived. By his critical power, he tends to clarify everything charged to him, including illogical questions, and illogical regulations set by the firm or the other people who had made relations with him.

Mitch is also described as a crafty person; the way he strategizes and makes decisions become evidence that Mitch is crafty. In making decision, Mitch was not too hasty, and he tends to use thought and some of considerations. Such like his strategic planes in solving the problems.

Besides that, Mitch is also described as person who has persuasive power, the way he speaks and the way he behaves can influence his interlocutor or other people live around him.

Furthermore, he also has high sense of curiosity. His great curiosity has made him strive for clarifying all of the ambiguities involve the secrets, mysteries, the deceitfulness, and the illogical regulations set by the firm.

Mitch's artfulness whose are concluded above have helped him to solve the problems, he can identify, clarify and then solve them using his artfulness. As narrated in the chapter of analysis, there are two problems were found, the first is the mysteries and the deceitfulness of the firm, such as the mystery of the murder, and the deceitfulness of taxation and money laundering. The second is Mitch as the target of espionage it means that he is being watched by the firm. Actually, the second problem is as an impact from the first problem. From some information he gets, Mitch finds the truth about the firm, as a result, he become a target of the firm's pursuing. These two problems become significant problems in this novel; the way he identifies and the way he manages strategic plane to solve are the evidences of his artfulness. Mitch used his social awareness intelligence which was included in his intelligence. This is about how he knows and understands the social problems happened around him.

While, there are some strategic planes developed by Mitch, first is making cooperation. In this case, Mitch cooperated with Eddie Lomax to unravel the mysteries contained in the firm. Besides that, Mitch also cooperated with FBI agent after Eddie's death. Besides that, Mitch also used his crafty strategies; he always has

the cunning and strategic plan to solve the problems. This was evidenced when Mitch made cooperation with FBI agents and they betrayed the deal. Therefore, Mitch made strategic plane to solve the problems without FBI's help.

From the conclusion above, it has been proven that Mitch has an artful character, the way he identifies the problems, and the way he solves it, both of them cannot be separated from his artfulness.

