

CHAPTER IV

DISCUSSION

In this chapter, the writer presents the data that has been collected based on data analysis as mentioned in chapter 3.

4.1 Positive Politeness

4.1.1 Strategy 1: Notice, attend to H's interest, wants, needs, goods

In this type the writer found the data that concerned with the type of strategy 1. They are in conversation below:

Data 1:

Lucy: You know, you really should announce your weapons after you fire them, Mr. Gru

The above data is the utterance of Lucy. It happened in the Gru's garden. After Lucy introduced herself to Gru that she was an Agent of AVL anti-crime and showed her id card, she explained that Gru must followed her but Gru was refusing her and than they was fighting and she gave a notice to the Gru that Gru had to announce about his weapon when he attacked her. Lucy said that because Lucy's intention is wanted Gru followed her to the AVL office with the good way. It happened in the Gru's garden.

Data 2:

Gru: Listen, Lucy, we may not get out of this alive, so I need to ask you a question.

Lucy: Uh, better make it quick.

From the above data, it can be seen the conversation between Gru and Lucy. It happened in the El-macho's shark rocket when Gru and Lucy was flying to the Volcano because El-Macho wanted their death and sent them to the Volcano. During Gru and Lucy on the shark rocket, Gru was trying to cut the wire but found it too long, Gru was locking eyes with Lucy he gave a notice to Lucy and said "Listen, Lucy, we may not get out of this alive, so I need to ask you a question". It can be seen that Gru's utterance used Strategy 1: Notice, attend to H's wants. Gru's intention is he wants to give a notice to Lucy that they were in a dangerous situation and want to say something serious to Lucy.

4.1.2 Strategy 2: Exaggerate (interest, approval, sympathy with H)

In this type, the writer found the data that concerned with the type of positive politeness strategy 2. They are in conversation below:

Data 3:

Jillian: She sings karaoke, she has a lot of free time

In conversation above, It happened in Gru's garden during Agnes' birthday party was held. Jillian's utterance to Gru that her friend Nataline has a lot of free time to make date with Gru. In the sentence, "she has a lot of free time", it can be seen that Jillian's utterance gave a more meaning than she has a free time.

Data 4:

Gru: Wow! That was.... Something else! I really liked the way you smiled at the end.

In conversation above happened in Gru's children room. In this time Agnes was speaking blankly about mother, when Gru came to her, she was still speaking blankly and repeated it again. In the end, Agnes smiled to Gru. In his intention, Gru used Positive Politeness Strategy 2: Exaggerate (interest). In the phrase "That was something else!" and the stressing word "really" indicated that Gru was surprised by Agnes' sweet smile in the end and.

Data 5:

Edith: Work, what kind of work?

Gru: **Very** important business.

In above data are the conversation between Edith and Gru. It happened in the children room. Gru told that he had a new work. Gru answered Edith question with exaggerating word 'very'. It means that Gru's new job absolutely very important business.

4.1.3 Strategy 3: Intensify interest to H

In this type, the writer found some data that concerned in the Positive Politeness Strategy 3: Intensify interest to H.

Data 6:

Gru: He was ruthless!. He was dangerous and as the name implies, very macho. He had a reputation for pulling off heists using only his bare hands! But sadly, like all the greats, El Macho was gone too soon. He died in the most macho way possible. Riding a shark with 250 pounds of

dynamite strapped to his chest into the mouth of an active volcano!

The above data are the conversation between Gru and Lucy. It happened in the store when Eduardo came to them. In Gru's imagine Eduardo's face likes El-Macho. Gru used Positive Politeness Strategy 3: Intensify interest to H, he told to Lucy about how the way El-Macho's death by himself in the past.

Data 7:

Lucy: Oh, me now? [the giant monitor reveals the crime being committed earlier in the beginning] Um, recently, an entire top secret lab disappeared from the Artic Circle. Yeah, the entire lab. Just whoosh. Voom. Gone. Where did it go?

The above data is the utterance of Lucy. It takes place in AVL office, Lucy explained to gru about secret laboratory that was disappeared from the Artic Circle by the crimes. In her intention, lacy want to gru accepted and interested in their offer to join AVL because they were sure that gru can help their duty. she applied Positive Politeness Strategy 3: Intensify interest to H; she was involved switching back and forth between past and present tenses to told her utterance.

4.1.4 Strategy 4: Use in-group identity markers

In this type, the writer found some data that concerned with Positive Politeness Strategy 4: Use in-group identity markers.

Data 8:

Gru: Hey, I told you **guys** to get bed.

The above data are the Gru's utterance to his adopted children, they are Edith, Margo and Agnes. It happened in their house. They were gathering in their

bedroom. Gru applied Positive Politeness Strategy 4: Use in-group identity markers when Gru entered their room and say to them by the word “guys”. It showed that Gru considered his children adopted were belonging to his group.

Data 9:

Lucy: Well, good night, **partner**.

It is Lucy’s utterances to gru in front of gru’s house. Before lacy go home, she applied Positive Politeness Strategy 4: Use in-group identity markers. The used word “partner” showed that Lucy considered Gru include in her group.

Data 10:

Gru: Uh, sorry. **Honey**, we got to go

The above data Gru’s utterance to Edith. Gru asked to Edith to leave the party and called her by the word “Honey” Based on the above data, it can be seen that it have same strategy. They used Positive Politeness Strategy 4: Use in-group identity markers.

4.1.5 Strategy 5: Seek agreement

In this type, the writer found some examples of data that concerned with Positive Politeness Strategy 5: Seek Agreement.

Data 11:

Agnes: **Are you sure we should be doing this?**

Margo: Yes, it's for his own good.

The above data are the conversations between Agnes and Margo. It happened in the living room. They were choosing a gru's photo to join the online dating. In this fragment, Agnes applied Positive Politeness Strategy 5: Seek Agreement to Margo. Agnes asked to make sure Margo that what they were doing is good to gru or not.

Data 12:

EL-Marcho/ Eduardo: Soon I will unleash them on the world and if anyone, anyone tries to stop them... Yeow!...their city gets eaten!We can do it together.

Gru: **Together?**

EL-Marcho/ Eduardo: Together!

In the above data is conversation between Gru and El-Marcho/ Eduardo in the El-Marcho/ Eduardo place. They employed Positive Politeness Strategy 5: Seek Agreement, they stressed by repeating the word "together" in their conversation. They used to stress emotional agreement with their utterance. It indicated that gru and El-Marcho/ Eduardo had repeated agreement statement to make sure about the speaker has spoken.

Data 13:

Mr. Silas: Well, now you're free to go back to your business. Mmm. Jams and jellies. And it looks like Agent Wilde will be transferring to our Australian branch.

Gru: **Australia?**

The above data are the conversation between Mr. Silas and Gru. it happened in AVL office. In this fragment, Mr. Silas said to gru that he was free and finished his work in AVL, Mr. Silas also told that Agent Wilde or Lucy would be transferring to Australian branch. Gru applied Positive Politeness

Strategy 5: Seek Agreement, he stressed by repeating the word “Australia” in his conversation.

4.1.6 Strategy 6: Avoid disagreement

In this type, the writer found some data that concerned Positive Politeness Strategy 6; Avoid Disagreement.

Data 14:

Edith: Why not? Are you scared?

Gru: Scared? Of what? Women? **No! That's bonkers! I just have no interest in going on a date, that's all. Case closed. I'm not scared of women or dates.**

The above data are the conversations between Edith and Gru. It took place in Gru’s house. When Edith persuade him to make a date with a woman, Gru was imagine the unforgettable memory in his childhood that tried to close the girl but his friends mocked him and that girl followed her friends to go away, Gru applied Strategy 6 (Avoid disagreement) with Edith’s inviting by the reason no interest in going on a date and he is not scared of woman or dates.

Data 15

Lucy: The plan is to set you up undercover at a shop in the mall, where hopefully.

Gru: Okay, I see where this is going, with all the Mission: Impossible stuff, but no. No! I'm a father now and a legitimate businessman. I am developing a line of delicious jams and jellies.

From those fragment Gru employed Positive Politeness Strategy 6 (Avoid disagreement) to reject Lucy's planning and offering with the reason explain his profession now.

4.1.7 Strategy 7: Pressuppose/ raise/ assert common ground

In this type, the writer found a data that concerned with Positive Politeness Politeness Strategy 8: Joke.

Data 16:

Gru: **If I had asked you out on a date, what would you have said?**

Lucy: Are you kidding me? Yes!

The above data are the conversation between Gru and Lucy. It happened on the Shark rocket. In this case, Gru applied strategy 7: Pressuppose to Lucy. Gru's is falling in love with Lucy and he feels that she is too. Gru wants to say his felling by pressuppose by saying "If I had asked you out on a date, what would you have said?". So, Gru's utterance is to indicate that he knows H's wants, and therefore partially redress the imposition of FTA .

4.1.8 Strategy 8: Joke

In this type, the writer found a data that concerned with Positive Politeness Politeness Strategy 8: Joke.

Data 17:

Agnes: Hey, Gru!

Gru: Oh, girls! What are you doing here?

Margo: **Well, we thought we'd come visit you at work. So, you're saving the world in a garbage can?**

Gru: A ha ha ha! Funny.

The above data are the conversation between Agnes, Gru, and Margo. It happened in front of the store when Agnes and Margo visited Gru but he was in a garbage can. Last night, Gru told that he got a new job and would save the world. In this case, Margo's utterances have only Joke to Gru who was looking up the situation around that place.

4.1.9 Strategy 9: (Assert of presuppose S's knowledge of and concern of H's wants)

In this type, the writer found a data that concerned with Positive Politeness Politeness Strategy 9: (Assert of presuppose S's knowledge of and concern of H's wants).

Data 18:

Gru: Okay, what are you doing?

Agnes: We're signing you up for online dating!

Gru: Oh, okay. What? No, no, no.

Edith: **Oh, come on. It's fun and it's time for you to get out there**

The above data is the utterance of Edith. It happened in their house. In this case, Edith applied Positive Politeness Strategy 9: (Assert of presuppose S's knowledge of and concern of H's wants). Edith knew that Gru wanted to have a couple but he is afraid of making a date with a woman because of his experience. A girl was very bad. So that Edith wanted Gru to try online dating. It

indicated that between Gru and Edith were mutually cooperating each other by implying knowledge of him.

4.1.10 Strategy 10: Offer, promise

In this type, the writer found some examples of data that concerned with Positive Politeness Strategy 10: Offer, promise.

Data 19:

Floyd: I promise that this wig will transform you from ugly to irresistibly

The data above are the utterance of Floyd. it happened in the Floyd store. Floyd promised that Gru will be a better man, he made a promise to Gru, if Gru wears the wig, he would transform him from ugly to irresistibly. It was demonstrate that Floyd good intentions in satisfying Gru positive-face wants. Floyd applied Positive Politeness Strategy 10: Offer, Promise.

Data 20:

Mr. Silas: Mr. Gru, please!

Gru: No! It is not him, and **I will prove it!**

The data above took place in AVL office. Gru make to Mr. Silas' sure that Eduardo is El-Macho. And Gru promise that he would prove that Eduardo is El-Macho who still alive. In this case, Gru applied Positive Politeness Strategy 10: (Promise)

4.1.11 Strategy 11: Be optimistic

In this type, the writer found some data that concerned with Positive Politeness Strategy 11: Be optimistic.

Data 21:

Agnes: I know it's really you, Gru. I'm just pretending for the other kids.

The above data happened in the garden when Agnes' birthday party was being held . Actually she knew that real fairy princess was not coming, so she is sure that Gruzinkerbelle is Gru.

Data 22:

Lucy: Yeah! And you know who made that happen? Huh This guy. Nailed it. Amazing right?

Gru: No, I mean, sure. But **it's not him, it is El Macho!**

The data above is the conversation between Lucy and Gru. It happened in the store. In Gru's utterance, he employed Positive Politeness Strategy 11: Be optimistic to express his opinion. He optimists that Eduardo is El-Macho.

4.1.12 Strategy 12: Include both S and H in the activity

In this type, the writer found some examples of data that concerned with Positive Politeness Strategy 12: Include both S and H in the activity.

Data 23:

Gru: The serum is in here!

Lucy: **Okay, let's get it!**

The above data is the conversation between Lucy and Gru. It happened in the El-Macho's kitchen. They were looking for the PX-41 serum which can make cruel organism. Lucy's utterance employed Positive Politeness Strategy 12: Include both S and H in the activity by using an inclusive 'let's' form, it means that 'let's (let us)' in English is an inclusive 'we' form.

Data 24:

Dr. Nefario: Come on. Let's finally put this horrible jelly to some good use.

The above data are Dr. Nefario's utterance. It happened in the El-Marcho's place. In this case, Dr. Nefario said to the Member of Gru's family to make horrible jelly be usefull. Those jellies would be mixing with antidote of PX-41 serum. In this fragment, Dr. Nefario applied Positive Politeness Strategy 12: Include both S and H in the activity. The used of the word let's (let us) addressed that they are cooperate.

4.1.13 Strategy 13: give (or ask for) reasons

In this type, the writer found some examples of data that concerned with Positive Politeness Strategy 13: give (or ask for) reasons.

Data 25:

Gru: Yeah, well, she is a nut job, and I'm not going on any date.

Edith: **Why not? Are you scared?**

The above data are the conversation between Gru and Edith. It happened in their house. In this fragment, Edith used Positive Politeness Strategy 13: give (or ask for) reasons. Those fragment by demanding reasons "why not", and assumuing that there are no good reasons why Gru rejects her support to make dating with a woman.

Data 26:

Gru: Perfect! Time to go.

Agnes: I don't think I should do this.

Gru: **Well, what do you mean? Why not?**

Agnes: I don't even have a mom

The data above are the conversation between Gru and Agnes. it happened in their house. In this cases, Gru employed Positive Politeness Strategy 13: give (or ask for) reasons. The sentence “Well, what do you mean? Why not?” incated that there are no good reasons why Agnes assume that she does not have a mother.

4.1.14 Strategy 14: Assume or assert reciprocity

In this case, the writer found a data that concerned with Positive Politeness Strategy 14: Assume or Assert reciprocity.

Data 27:

Gru: Well, you don't need one to do the show. I mean, you did the Veterans Day Pageant and you haven't been in combat.

The above data is the utterance’s of Gru to Agnes after Agnes speaks blankly about Mother for a event in their house. Gru applied Ststrategy 14 (Assume) because at that time Agnes was sad, she realized that she have not a mother and she is one of adopted child of Gru. Gru asked to Agnes to assume Gru as her parent. Gru wanted her did the Veterans Day Pageant and she has not been in combat.

4.1.15 Strategy 15: Give gifts to H (goods, sympathy, understanding, cooperation)

In this type, the writer give some of the examples data that concerned with Positive Politeness Strategy 15: Give gifts to H (goods, sympathy, understanding, cooperation).

Data 28:

Agnes: You mean I pretend I have a mom?

Gru: Yes, right? You can do that, can't you?

Agnes: Yeah! I do that all the time. **Thanks**, Gru!

The above data are the conversation between Agnes and Gru. It happened in their house, Gru suggested to Agnes that she must pretend have a mom to make her felling happy every day. Agnes applied Politeness Strategy 15: Give gifts to H (goods) to Gru by saying “Thanks”. The gifts can be used the gratitude of someone because his/ her goodness.

Data 29:

Lucy: Oh! Here. I wanted to give you this.

Gru: Your lipstick taser?

The above data are the conversation between Lucy and Gru. It happened in front of Gru’s house after taking Shannon back home. In this fragment, Lucy gave her lipstick taster or her weapon. Lucy applied Positive Politeness Strategy 15: Give gifts to H (goods) to give something to her partner as their cooperation.

Based on the data above, it can be seen that the conversation above used Positive Politeness Strategy 15: Give gifts to H (goods).

4.2. Negative Politeness

4.2.1 Strategy 2: Question, hedge

In this type, the writer found a data that concerned with Negative Politeness Strategy 2: Question, hedge.

Data 30:

Gru: Whoa! Whoa, okay! Okay, all right. That's enough of the magic show.

The above data is the utterances of Gru to the minion. It happened at Gru's garden when Agnes' birthday party be held. After Gru knew that fairy princess did not attend, Gru had a decision to replace the Fairy princess. Gru's utterances employed Negative Politeness Strategy 2: hedge. Gru used hedge because Gru's desire not to coerce the minions to prepare the magic show.

4.2.2 Strategy 3: Be pessimistic

In this type, the writer found the data that concerned with Negative Politeness Strategy 3: Be pessimistic.

Data 31:

Gru: Well, she's moving away. I'm never going to see her again.

The above data is the utterances of Gru to Agnes. It happened in their house. Gru told to Agnes that Lucy moved away. Gru's utterances employed Negative Politeness Strategy 3: Be pessimistic. Gru was pessimistic and felt would not see Lucy again because Lucy moved in America, one of branch AVL office.

Data 32:

Gru: Well, what do you mean? Why not?

Agnes: **I do not even have a mom.**

The above data are the conversation between Gru and Agnes. It happened in their house. Agnes' utterances by saying "I do not have a mom" it can be seen that she was pessimistic. Agnes is one of Gru's adopted children. She felt did not have a mom because she is an orphan. So, it can be seen that Agnes applied Negative Politeness Strategy 3: Be pessimistic.

4.2.4 Strategy 6: Apologize

In this type the writer found some examples of data that concerned with the type of strategy 1.

Data 33:

Mr. Silas: I apologize for our methods in getting you here.

The above data is the utterance of Mr. Silas. It happened in the AVL office when Gru was bought by Agent Lucy based on Mr. Silas' command. Mr Silas asked for sorry to Gru because their way bought him very badly. In the fragment include negative politeness strategy 6 (Apologize).

Data 34:

Lucy: Oh, **I'm sorry.** I should have known. You are free to go.

From the above data is Lucy's utterances to a minion that accompany Gru in the store. Lucy asked for sorry to a minion because she attacked him. Lucy did

not know that a minion was a kind of Gru's member. In the word "sorry" it can be seen that Lucy regretted and let him gone.

4.2.5 Strategy 7: Impersonalize S and H

In this type, the writer found some examples of data that concerned with Negative Politeness Strategy 7: Impersonalize S and H.

Data 35:

Gru: Hey. Hey, please. **Kevin, Jerry, watch the girls for me, okay?**
Dave, Stuart, come this way! With me! Come on!

The above data is Gru's utterances to his minions. They are Kevin, Jerry, Dave and Stuart. It happened in the Gru's company when the minions was taking a rest and enjoyed the time together with his friends. Gru applied Strategy 7: Impersonalize S and H because Gru asked to the minions to help gru watched the girls for him. This strategy result an avoidance of the pronoun 'I' and 'you' is another technique to save H's negative face. For example in the sentence "watch the girls for me, okay".

4.2.6 Strategy 9: Nominalize

In this type, the writer found 2 data that concerned with Negative Politeness Strategy 9: Nominalize.

Data 37:

Gru: Very well. Let us give you the proper send-off. Minions! The highest honor awarded to Dr. Nefario for your years of service. The twenty one fart guns salute!

The above data is Gru's utterance to Dr. Nefario. It happened in the Gru's company that produced jam and jelly. After Dr. Nefario said that he wants to resign from Gru's company, Gru gave Nominalize to Dr. Nefario among the minions and command to the minions for gave the proper send-off as their appreciated to Dr. Nefario who had been giving his service before leaving their company.

Data 38:

Agnes: She kisses my boo-boos, she braids my hair. We love you mothers, everywhere and my new mom, Lucy, is beyond compare.

In the above data is Agnes' utterance to the guests in Gru's yard home during Gru and Lucy wedding party was be held. Agnes employed Negative Politeness Strategy 9; Nominalize. After she said something about mother and then she is nominalizing Lucy as her new mom who beyond compare.