

Up. The research questions that she wanted to answer were the disagreement strategies used by Gary in his conversations to Brooke as his interlocutor, the disagreement strategies used by Brooke in her conversations to Gary as her interlocutor, and the differences between them.

The main theory used by Yuliana was disagreement strategies by Locher (2004). There are eight categories: the use of hedges, giving personal or emotional reasons for disagreeing, the use of modal auxiliaries, shifting responsibility, stating objections in the form of question, the use of *but*, repeating an utterance by a next or the same speaker, and non-mitigated disagreement. All of the categories are provided with examples.

The approach she used was qualitative approach. In collecting the data, she used DVD of *The Break Up* to watch the movie. The duration of the whole movie is one hour and forty six minutes. While watching the movie, she looked for utterances which contain disagreement, produced by Gary and Brooke, and the utterances were used as the basic data of her research.

The finding of Yuliana's study was Gary used hedges most in order to show his disagreement, while Brooke used non-mitigating disagreement most. This result found the theory that women are powerless and use softer ways in showing her disagreement than men. In this study, it was because Brooke has higher power than Gary, so as the result, Brooke become more direct than Gary.

There are some similarities between the present study and Yuliana's study. Both of studies use the same theory by Locher (2004) as the reference.

Moreover, both of studies use movie as an object of the study. However, there is a difference between studies. Yuliana's study focused on gender, while the present study focuses on social distance.

2.2.2 A Study of Disagreement Strategies Produced by Career Woman and Housewives in Sidoarjo by Oktavia (2003)

Oktavia (2003) analyzed the disagreement produced by career woman and housewives in Sidoarjo. Her purpose was to investigate the types of disagreement that was used both career woman and housewives. In doing her research, she used Garcia as the main theory of disagreement and the theory of social status from Beebe and Takash (1989). Her finding of the study showed that career woman tend to use confrontational strategies include strong denial while the housewives tend to use non-confrontational strategies include down toned, suggestion, giving reason, expression of willingness to cooperate.

The writer chooses this study because this study has some similarities and differences. The similarity is both have the same scope discourse analysis, especially on the disagreement strategies. The difference is she analyzed only in woman's disagreement while the writer examined only men's disagreement and different theories. Oktavia used Garcia's theory as the main theory while the writer used Locher's theory. Moreover, Oktavia used discourse comprehension test in collecting her data while writer used DVD in collecting her data.