CHAPTER IV

FINDING AND DISCUSSION

This chapter presented some data which classified the data based on the politeness strategies; there are Bald on Record, Positive politeness, Negative politeness, and Bald off Record. The analysis of this study just focused on positive politeness used by the main character in Divergent Movie, the data was taken from the transcript.

4.1 Research Finding

The research employs Brown and Levinson (1987) politeness strategy to describe the kind of positive politeness strategies, in the Divergent movie the researcher found 17 data containing strategies of politeness.

4.1.1 Strategy 9 (Assert or presuppose speaker's knowledgeand concern of hearer's intention)

There are 8 strategies of positive politeness that found in this research. One of them is strategy 9 Assert or presuppose speaker's knowledge and concern of hearer's intention, it is the dominant strategy of positive politeness that used by the main characters in this movie. This strategy is done by asserting or implying knowledge of listener's wants and willingness to fit one's own with them. The writer finds six utterances by the main characters that include this strategy, all of them are presents on datum 1 until datum 5.

Datum 1(01:13:17)

[as Tris snaps out of simulation looking shaken Four tries to calm her]

Four : Alright. It's alright. You okay?

[Tris breaths heavily as she tries to calm herself and gets out of the chair]

Four : How long did you think you were in the hallucination, Tris?

Tris : Twenty minutes?

Four : Three. Four times faster than the average. I've never seen anyone do that

well their first time. How did you get rid of the birds? The image wasn't

clear.

Tris : Um...I just went into the water.

Four : Well, next time it will be a lot easier.

Tris : I have to do that again?

Four : Yeah, you have to practice several times before the final. But you're a

natural, you got nothing to worry about.

The dialog token when Tris along with the rest of the initiates wait outside the simulation room where they will be tested on the control of their fears, they watch as Molly is taken out of the room looking shaken, after that Four than steps into the waiting area and call Tris to enter the simulation area. And after the simulation, Four said if she four times faster than the average of other people, because Four had never seen others succeed as soon as the first time. Tris explain the hallucinations to Four, so Tris asked whether she should perform the test again, but Four said if she had to practice a few times before the exam, and Four know that Tris has talented. And then he calms Tris that she need not worry about the test results.

The statement employs positive politeness **Assert or presuppose speaker's knowledge and concern for the hearer's wants.** The conversation show that Four order to Tris to do rehearse more and more, the speaker "Four" explain that Tris must

stimulate part of her brain again, but Four know if Tris has tallented. This strategy is done by asserting knowledge of the listener's want's.

The influence factor of polite utterance that produced Four to Tris is social distance. Tris uses politeness strategies when talking with Four because Four is older than her. From the utterance the speaker Four feel know Tris well because she is similar in terms of the status.

Datum 2 (01:19:26)

Tris : I'm...I'm just, I'm not like them.

Caleb: Who is? They're crazy.

Tris : Maybe I can go back to Abnegation.

Caleb: You can't got back.

Tris : I know, but they actually think that they're running the government

now?

Caleb: They're never gonna let you do that.

Tris: Who?

Caleb: Erudite. They are not gonna let Abnegation break anymore rules.

This situation happened when Tris go to Erudite to visit Celeb. Celeb is Tris' brother, Tris meet Celeb because she wants to tell that she had a lot of problems and she was not successful become a Dauntless, since Tris felt she did not fit here and want to go back to Abnegation, but Celeb said if he could not return because of Erudite, they will not let Tris back faction to him before, because Erudite will not allow Abnegation to break the rules again. Celeb tell to Tris if Erudite should not Abnegation ruling. Tris suddenly shocked because she did not believe it because all factions wish that.

The conversation above show that Tris employs positive politeness **Assert or**presuppose speaker's knowledge and concern for the hearer's wants. The

conversation show when Tris convine to Celeb that what he known is not correct,

because there are people who know to manipulate him. This strategy is done by

asserting or implying knowledge of listener's wants. The speaker knows before

asking for request and offering something to the hearer in order to make the hearer

accept the request.

The influence factor is social distance. Tris feels close to Celeb because the status of them is brother and sister. So they have known each other very well. As a result sometimes Tris does not employ polite utterance when she talks to Celeb or ask Celeb to do something, and the positive face of Celeb will not threatened.

Datum 3 (01:24:27)

[Four gently tends to her wounds]

Tris : I can't believe Al.

Four : You're moving up through the ranks and he's failing. It makes him hate

Himself, it makes him hate you. He's...he's just afraid.

Tris : Everyone's afraid.

Four : I know, but fear does something strange to to people like Al. But not

you. Fear doesn't shut you down, it wakes you up. I've seen it.

[Four finishes tending to her wounds and stands]

Four : You should lie down, get some sleep.

Tris: Yeah.

After Four helped Tris and then Four takes Tris to his room and brings her a sweater as she sift on his bad. Tris very disappointed with Al, because he wanted killed her. Tris just does not expect mindless Al is her close friend, but he just wanted killed Tris, then Four assert that it all happened because Al jealous with Tris' rank.

Tris' rank is increased while Al is down, and that makes Al hate to Tris and hate with himself as well.

The conversation above shows that the speaker employs positive politeness Assert or presupposes speaker's knowledge and concern for the hearer's wants. This strategy done by asserting knowledge of listener's wants to fit one's own wants with them. In this conversation Four concern to Tris and try to be calm it, because she attack by three masked guys, Four said they attack because jealous with Tris's levels is go up but he is go down.

The influence factor of polite utterance that produced Four to Tris is social distance. Tris uses politeness strategies when talking with Four because Four is older than her. From the utterance, the speaker and the hearer knew each other very well because she is similar in terms of the status.

Datum 4 (02:10:27)

Tris : My Mom and Dad died today. They're gone.

Four : I know. But they loved you, Tris. For them there was no better way to Show you.

Tris : We have nothing. We have no home, no faction. I don't even know who I am anymore.

Four : I know exactly who you are.

Tris : Are you sure about that? Four : Yeah, I'm very sure.

[she faintly smiles at him]

Four : Come here

The conversation above happened when Four hugged to Tris. Tris tells if her mother and father died today. Then Four said if he already knows and Four tried to

calm Tris that her parents very fond of her, so they are willing to sacrifice to save them daughter. Her mother and father very love her and for them it is the best way.

In the utterance above show that Four employs positive politeness Assert or presuppose speaker's knowledge and concern for the hearers wants. This strategy is done by asserting or implying knowledge of the listener's want. In the conversation Four calm Tris in order to she did not sad because she losses her mother and her father.

The influence factor or politeness strategies between Four and Tris are social distance. Four feel close to Tris because they are similar in status, they fall in love and in the finding, and they know each other very well. As a result, sometimes Tris does not employ polite utterance when she talks to Four, and the positive face of Four will not threatened.

Datum 5 (01:57:42)

[Tris goes over to Caleb who starts crying]

Caleb: I should have believed you.

[Tris embraces him]

Caleb: I left as soon as I realized. Why is this happening? I don't understand. Why

Are Dauntless fighting for Erudite?

: They don't know what they're doing, they're under simulation. We need Tris To wake them up, I need to get to Dauntless.

Tris' mother died because she had saved him, then Celeb asked "why Dauntless fighting for Erudite?", and also Tris explained that the Dauntless did not realize what they are doing, because they are under the influence, therefore now they must awaken them by going to the Dauntless.

The conversation above shows that Tris employs positive politeness Assert/

presuppose speaker's knowledge of and concern for hearer's intention. In this

conversation the speaker "Tris" satisfy to the listeners when the Dauntless battle with

Erudite, Tris satisfy that they influenced and should makes them realize and need to

get to Dauntless.

The influence factor is social distance. Because Celeb is Tris' brother, so they

have known each other very well. Tris does not employ polite utterance when she

talks or ordered Celeb to do something.

4.1.2 Strategy 12 (Include both speaker and hearer in the activity)

The other strategy that found by the writer in the utterances of the main

characters is Strategy 12 (include both speaker and hearer in the activity). This

strategy uses an inclusive "We" when the speaker really means you or me. The writer

finds the utterances that include of this strategy, those utterances are explains on

datum 6 until datum 9.

Datum 6 (01:23:27)

[when Tris returns to Dauntless she is caught by three masked guys and dragged

across to be thrown into the chasm]

Dauntless Male: Come on! Get her over!

[as Tris struggles she unmasks of the guys and is shocked to see it's Al]

Dauntless Male: Come on! Do it! Do it!

[as they are about to throw her over the edge Four arrives and fights them off, after

he's knocked them all down he goes over to Tris]

Four : You alright?

Tris : Yeah.

Four : Come on. Let's go.

This conversation happened when Tris return to Dauntless. She is caught by

three masked people and dragged across to be thrown into the chasm and it turns out

people who want to kill her is Al, fellow soldier in the Dauntless. Four come and then

help Tris.

The conversation above show that Four said Let's go to Tris and in this

strategy uses an inclusive word "We" when the speaker means "You and Me", an

inclusive "We" often use with the word Let's. This statement employs positive

politeness include both the speaker and the hearer in the activity.

The influence factor of polite utterance that produced Four to Tris is social

distance. Tris uses politeness strategies when talking with Four because Four is older

than her. From the utterance the speaker Four feel know Tris well because she is

similar in terms of the status.

Datum 7 (01:28:23)

Tris

: It's my fault that he's dead.

Four : No, it's not because of you. He made his own choice. He would have

Been Factionless, he was not gonna pass the final test.

Tris

: Neither am I.

Four : Why do you say that?

The conversation above show when all of Dauntless member has break, but

they hear an alarm going off, and all of them going to the investigate and find some

Dauntless pulling out Al's body from the charm. Tris very surprised because Al

suicide, and she also felt guilty when Al apologize for his mistake. Tris angry and

would not forgive him. Then Four try to calm him know that Tris was not his fault

but it is because Al chose his own. Al know that he will be non factions, he will not pass the final exam, but Tris said if she would also died if the others know that she was a Divergent.

The conversation above show that Four employs positive politeness **Include both speaker and hearer in the Activity**. In the conversation show that Four explain to Tris if she didn't guilty, Four try to involve to Tris if she not guitly of this problem.

The influence factor of polite utterance that produced Four to Tris is social distance. Tris uses politeness strategies when talking with Four because Four is older than her. From the utterance the speaker Four feel know Tris well because she is similar in terms of the status.

Datum 8 (01:54:46)

Tris : Mom?

[Natalie reaches Tris]

Natalie: Okay.

[she takes one of the dead guard's knife and cuts Tris's bondage]

Natalie: Okay, we gotta run.

[they both start running off and Tris picks up one of the guards gun]

Tris : You were Dauntless?

[Natalie smiles at her]

Natalie: Served me well today.

Tris : Is Dad okay?

Natalie: Yeah. He led a group over to Monroe in the State, we're gonna meet him

there.

[they see some Dauntless members running over to them]

Tris : Mom..Let's go!

[Tris and Natalie run off but the Dauntless members chase after them and shoot at them, they take cover and shoot back when Tris notices Will pointing his gun at them]

After final tested, Tris gets dressed and join the others as they line up in the pit where Eric and Max are checking them. And the conversation showed when Tris taken to a quiet spot to be executed, just as the guards are about to shoot her, they are shot and killed. Tris looks up to see Natalie (Tris' mother) running towards her. Tris happy because his mother saved her, and appears then her mother was a Dauntless.

The conversation above show that Tris employs positive politeness **includes both the speaker and the hearer in the activity,** in the conversation Tris said word "Let's" to her mother. It means "you or me" the cooperative and thereby readers FTA, an inclusive "We".

The influence factor of politeness in this utterance is social distance. Social distance can be seen as the relation between the speaker and the listener. (status, age, sex, degree, of intimacy, etc). Although Tris has know well of Natalie and their intimacy very close, but Tris must used polite utterance to Natalie, because the status of Natalie is as her mother.

Datum 9 (01:59:40)

[as Peter guides them to where the Dauntless are being controlled]

Marcus: Did you really need to shoot him?

Tris : Every minute we waste another Abnegation dies and a Dauntless becomes a murderer.

[to Peter]

Tris : Peter, let's go.

[they come to a stop as they see Dauntless members gathered outside a room]

Tris : It's there, isn't it?

Peter: Yeah.

After Tris shot to the Pater, Tris invite Pater to show where the place of the Dauntless controlled. And it turns out the Dauntless is controlled by the engine, and the execute that is Jeanine. Tris presume that she is a good people, because all this time she kind with Tris and her family, but apparently, Jeanine wishes to crush all of faction. She wants to destroy Abnegation by controlling the Dauntless.

In the dialogs show that Tris employs positive politeness **Include both the speaker and the hearer in the activity**. It indicates that Tris saying "Let's" to the Peter, and the speaker (Tris) means 'You or Me' with the word "Let's". In the conversation, Tris invite Peter to look for the place that makes to retain the Dauntless, in this strategy uses an inclusive "We" often use with word "Let's".

The influence factors of politeness strategies between Tris and Pater is social distance. Tris feel close to the Pater, because they are similar in age, and she known about Pater well.

4.1.3 Strategy 11 (Be optimistic)

In this strategy the speaker assumes that the listener wants to do something for the speaker and will help the speaker to obtain the goals because it will be in their mutual shared-interest. The utterances are presented on datum 10.

Datum 10 (00:40:28)

Tris : Can I just ask you...?

Tori : You made a mistake choosing Dauntless. They'll find out about you...

Tris : Who? Who will?

Tori : People you're a threat to.

Tris : What people? The Dauntless?

Tori : The whole society. If you don't fit into a category, they can't control you.

Tris : But I'm Dauntless. I'm going to be Dauntless, I chose

Dauntless.

The conversation showed when Tris would make the tattoo, and then she didn't know if there were Tori. And then Tris inquire about the test yesterday because Tris knew only Tori who knew the results of the test. But at the times, Tori did not respond and she didn't replied Tris question, that he was the one who made the tattoo, but on the side lines conversation, Tori was told that Tris would be making a mistake if it chose Dauntless, because Tori knew during the test Tris did not only include categories Dauntless but more than one factions and groups, this is called Divergent.

The conversation it can be conclude that the speaker has applied **be optimistic**. Because Tris very certain with his selection. And Tori said that Tris was not dauntless category, and when the other knew that, they could manage it. But Tris was very optimist if she was a Dauntless and that selection was correct. It provided when Tris said that, "I'm Dauntless, I'm going to be Dauntless, and I chose Dauntless."

The influence factors of polite utterance that used by Tris to Tori is payoff. From the conversation show that the speaker minimizes the FTA (request) to the listener by including the speaker herself equally as the participant. She want satisfy to Tory that what she doing is true.

4.1.4Strategy 7 (presupposes/ rises/ asserts common ground)

In this strategies includes three ways among them are gossip or small talk, point of view operations and presupposition manipulation. The writer finds 2 utterances of this strategy that explains in datum 11 and 12.

Datum 11 (00:48:47)

Four : You alright?
Tris : You cut me.
Four : I meant to.
Tris : You meant to?

Four : You think he was gonna let you off without a scratch? You'd still be

standing There if I hadn't hit you.

Tris : So am I supposed to thank you?

Four : You're supposed to be smart. If I wanted to hurt you, I would have.

These dialogs were taken when the Dauntless tried to throw knife to the target. When Tris throw it, all off Tris' friends aid if she was very expert in throwing. But at that time there was one of Tris' friends has more to throwing many times but miss the target, his name is Al. When Eric observed to Al that was throwing his knife weakly. And it didn't hit the target, then Erik ordered Al to stand in front of the target. After that, Eric ordered to all of member to stop and throw their knife to Al, then Eric said to Al if he saw Al flinch that Al was out. Here, Tris felt pity when she saw Al in fear and then Tris replaced Al position in front of the target. And then Four begun to throw his knife to Tris and when at last Four throw the knife until Tris' ear was a bruise. After that accident, Eric ended the practice, then Four asked to Tris

"you are right?" but Tris felt fed up because Four intentional to do it, but Four

explain if he was sure intentional, Tris shocked with Four utterances, but Four

immediately explain if Eric didn't desert the game over without injury, so that Four

intentional hurt a section ear of Tris.

From the explanation above, showing that Tris shocked when Four said if he

intentional to do it. It can be concluded that the speaker has applied positive

politeness, namely Presuppose/ Rise/ assert common ground. It means the speaker

"Four" explain to Tris if he intentional to do that, but Four does it because he want to

save Tris. Four wants the games over. This is include avoid disagreement because

Four explain that, in order to Tris believe with Four utterances.

The conversation above Tris uses relative power because the relation between

Tris and Four is a senior in Dauntless, so Tris need express very polite utterance

when they are talking. In this situation, Tris make a mistake, so that Eric as a leader

ordered Four to throws his first knife and hits the target beside Tris' leg.

Datum 12 (1:35:09)

Four : Do you wanna see them?

[Tris smiles, Four turns, takes his shirt off to show the tattoos on his back]

: That's amazing.

[Four has symbols of each faction on his back, Tris touches his back as she

looks at them]

Tris

: The factions. Why do you have all of them?

Four : I don't want to be just one thing. I can't be. I want to be brave, and I want to

be selfless, intelligent and honest and kind.

[he turns to face her]

Four : Well, I'm still working on kind.

The situation of the conversation above is when Tris saw the tattoo on the

Four's back, Tris wonder why Four tattooed all factions, then Four explain if he

didn't want to become just one faction, Four wanted to be brave and not only

themselves, he also wants to become a smart, honest and well even though he was

still trying to be a good.

The conversation above shows that Tris employs positive politeness

Presuppose/ Raise/ assert common ground. It indicates that Tris want to know

what Four's tattoos and Tris understand why Four tattoos all of the faction in that

back. In this strategy Tris assert to Four that he make a good job.

The influence factor of politeness in this conversation is social distance.

Because they known each other very well. Tris used polite utterance when she talks

with Four, because Four is older than Tris.

4.1.5 Strategy 1 (notice, attend to hearer)

This strategy the speaker should take notice or pay attantion to the hearer's

condition. The speaker should give a respons to the hearer's condition, because by

doing it, the hearer will know and realize that the speaker notices to his condition. In

this research the writer just finds one utterance that includes this strategy. The

utterance explains in the datum 13

Datum 13 (01:05:34)

Four : Tris!

[Tris walks over to Four]

Four : Hey. Tris : Hey.

Four : Congratulations.

Tris: Thanks.

Four : You know I wanted to say to you that you did good tonight. You were

brave.

Tris : Yeah.

Four : Anyway, you should get back to your friends.

[Tris smiles at him]

Tris : Okay.

The chronological of this Dialogs, happened when all of Dauntless finished the game. Dauntless groups play the game of poach the flag of enemy, because of that game, they allotted as two groups, who guide by Four and Eric. The game used the gun, but the gun not dangerous and they called the bow that shocked nerve.

From the explanation above, it can be concluding that the speaker Four has applied **Notice**, **attend to hearer** (**his interest, wants, need, good**), Four proud to Tris, because she is courageous person and very unusually woman because she has the win for the event. It means that the speaker gives the notice with the hearer, the speaker should take notice of utterance condition.

The influence factor of polite utterance that produced Four to Tris is social distance. Tris uses politeness strategies when talking with Four because Four is older than her. From the utterance the speaker Four feel know Tris well because she is similar in terms of the status.

4.1.6 Strategy **5** (Seek agreement)

This strategy may also be stressed by speaker repeating part or all of what the preceding speaker has said in a conversation and by using particles that function to indicate emphatic. The writer finds two utterance of this strategy that explains in datum 14 and 15.

Datum 14 (01:29:11)

Four : You're gonna practice.
Tris : In my fear landscapes?

Four : No, in mine. We go in together. Tris : Have you ever done this before?

Four : No, I haven't.

Tris : Are you sure you want to.

Four : Why wouldn't I?

Tris : I don't know, I mean you haven't told me anything about yourself and

now you just wanna let me inside of your head?

Four : Are you afraid of that?

Tris : Afraid, You're not?

Four : No.

The situation of the conversation above is when Four takes Tris into the simulation room, Tris felt a little scared because Tris didn't know anything about Four, but Four let him get into his thoughts. And after that Four injects to himself and Tris with the serum.

The conversation above show that Tris employs positive politeness **seek agreement,** it indicates that Tris look for the agreement of Four, because they wants inject them self with the serum together. In this conversation is seek agreement because Tris feel wary but Four make convincing with saying "Why wouldn't I" it

means that Four also agree with Tris.So that Tris only feel not afraid if they doing it together.

The influence factor of politeness in this conversation is social distance.

Because they known each other very well. Tris used polite utterance when she talks with Four, because Four is older than Tris.

Datum 15 (01:38:05)

Four :You're ready. You can do this.

[Tris walks into the building where the final testing is to take place, she looks around and sees Jeanine there along with the Dauntless leaders]

Four :They can see your hallucinations on the screen. So you get passed your fears the way the Dauntless would, but do it quickly.

Tris : Right. If I'm too good then they'll kill me, and if I'm too slow then I'll

Four : Right. Good luck.

This conversation taken when Tris had to report for the final exam at the time Four try to calm Tris and give the support that she must successfully pass the test. because at the ending of the exam can all see hallucinations in front of a screen, Four addresses Tris to fight the fear that it faces later. Fighting as was done by Dauntless, so that they do not suspect.

The dialog above, show that Tris employs positive politeness **Seek agreement.** It indicates that Tris intensify of her own conversation by making a good story or good responses. This speaker communicate to the hearer that she share some of his wants to intensify of her own contribution to the conversation. Tris listen what Four saying with good responses.

The influence factor of polite utterance in this conversation is social distance. Social distance can be seen as the relation between the speaker and listener. (status, age, sex, degree, of intimacy, etc). Although Tris has known about Four well and their intimacy very close, but Tris must used polite utterance to Four because the status of Four is as her senior.

4.1.7 Strategy 2 (Exaggerate) interest, approval, sympathy with the hearer.

This strategy is often conducted with exaggerate intonation, stress and other aspect of prosodic, as well as with intensifying modifiers. The writer just fined one utterance of this strategy that explains in datum 16.

Datum 16 (01:34:33)

Tris : Four? Four fears?

Four : Four then, four now. I keep going in there, but I don't think you ever lose

them.

Tris : Can I ask you something?

Four : Sure.

Tris : What's your tattoo?

[Four smiles at her]

Four : Do you wanna see them?

[Tris smiles, Four turns, takes his shirt off to show the tattoos on his back]

Tris: That's amazing.

[Four has symbols of each faction on his back, Tris touches his back as she

looks at them]

The conversation takes when Four is in the balcony of his room when Tris walks over to stand beside him. When they told me suddenly Tris want to see the

tattoo on the back of four, then four opened his shirt and showed his tattoo on Tris.

Tris suddenly surprised because Four tattooed all factions.

The dialog shows that Tris employs positive politeness **exaggerate** (**interest, approval, sympathy with the hearer**). Tris tells to Four that she wants see the Four's tattoo, so Four takes his shirt or to show the tattoos on his back, and Tris say "Amazing" the word Amazing indicates the exaggeration.

The factor that influence Tris used polite utterance to Four is social distance.

They known each other very well, but Tris must use polite utterance because Four is older than her.

4.1.8 Strategy 6 (Avoid disagreement)

This strategy deals with how someone prefers to avoid disagreement by pretending to agree with hearer which is known as token agreement rather than showing the disagreement directly. The writer just fined one utterance of this strategy that explains in datum 17.

Datum 17 (01:26:13)

Four : How are you feeling?

Tris: Better.

Four : Good. Where did you go yesterday?

Tris : To see my brother.

Four : It's getting a little boring for you here, is it?

Tris : My brother said that he thinks Erudite's is planning to overthrow

Abnegation. Do you think they could do that?

Four : Yeah, I do. I think it's possible. Depends on how far they're willing to go.

Tris: I'm worried about my parents.

Four : Yeah. But I think you got other things you need to worry about. Don't

you?

Tris : Yeah. I should go.

The situation of the conversation above arein the next morning Tris wakes up to find Four not in the room, as she gets up Four enters the room. Four ask to tris about the feeling this morning, after that suddenly Four ask about yesterday Tris goes to her brother, and Tris tell that her brother said that he thinks Erudite's is planning to overthrow Abnegation. And Four answer that it is possible, so Tris said that she afraid about her parent, but Four respond if he think Tris got other thing need to worry about, not just think her parent because there is the other people that jealous with her and wants to killed her.

The dialog shows that Four employs positive politeness **Avoid disagreement.**Show that Four agree with Tris' utterances that she worry about her parent, but Four respond if he think Tris got other thing need to worry about, not just think her parent because there is the other people that jealous with her and wants to killed her.

The influence factor of politeness in this conversation is social distance.

Because they known each other very well.

From the analysis above, the writer conclude that there are 8 types of positive politeness strategy that used by the main characters in Divergent movie. They are: Strategy 11 Be optimistic, strategy 7 presuppose/ Rise/ Assert common ground, strategy 1 Notice/ attend to the hearer, strategy 9 Assert or presuppose speaker's knowledge of and concern for hearer's intention, strategy 12 Include both speaker and hearer in the activity, strategy 5 Seek agreement, strategy 2 Exaggerate (interest, approval, sympathy with the hearer), strategy 6 Avoid disagreement.

The strategy that main characters doesn't applied in the movie are: strategy 3 intensify interest to the hearer in the speakers contribution, strategy 4 use in group identity, strategy 6, strategy 8 joke, strategy 10 offer/ promise, strategy 13 Give or ask for reason, strategy 14 assume or assert reciprocity, and the last strategy 15 Give gift to the hearer. And the most factors that influence the main characters used politeness are social distance.

4.2 Discussion

This section dissuses the finding of the data analysis. The data is gotten from movie entittle Divergent (2014), there are 17 data positive politeness strategies that was analyzed. After the writer analyzed the data, the writer finds some types of positive politeness strategy. They are: Be optimistic, presuppose/ Rise/ Assert common ground, Notice/ attend to the hearer, Assert or presuppose speaker's knowledge of and concern for hearer's intention, Include both speaker and hearer in the activity, Seek agreement, Exaggerate (interest, approval, sympathy with the hearer), Avoid disagreement.

Based on the explanation above, there are some important points. There are 8 strategies that used by the main characters in Divergent movie. The strategies based on the finding on the types of positive politeness strategy, it is shown that strategy 9 namely, Assert/ presuppose speaker's knowledge of and include both the speaker is dominant. It means that the main characters in this movie are conventionalized positive politeness form. The most factors that influence chosen polite strategies used

by the main characters on the Brown and Levinson theory are social distance. Social distance can be seen as the composite of psychologically real factors (status, age, sex, degree of intimacy, etc) which together determine the overall degree of respectfulness within a given speech situation. It based on the symmetric relation between the speaker and the hearer.

Moreover, there are different focuses in my research among other research done before. In my research the writer focuses on the types of positive politeness strategy and the factor that influence the use of politeness strategy. Furthermore, different from the previous are those previous studies analyze using four categories of politeness. That is positive politeness, negative politeness, bald on record and off record. However, in this research the writer just focuses on positive politeness strategy.

In addition, the writer tries to add another point of view about this study. Politeness appears naturally in every conversation and other face interaction. In case of communication, the speaker will choose the strategies to have polite well. It means that not only speaking in fine linguistics but also considering other's feeling are important. In other word, speaking politeness involves taking account of the other's feeling and being polite person means that he should make others feel comfortable. On the other hand, like in the Qur'an surah Al-a'raaf: 199

Meaning: keep to forgiveness, and enjoin kindness and turn away from the ignorant.

This ayah contains learned about polite behavior, in the words "become forgiving" consist in sayings to do a kindness to the person who break the relations, forgive to someone who does the wrong, be a gently to the faithful.

