CHAPTER V

CONCLUSION AND SUGGESTION

A. Conclusion

After analyzing the data based on the research finding. The writer concludes that positive politeness strategy is an important thing for daily communication because by applying it, the massage can be accepted by the hearer well. In this study the writer analyzes 17 data. Based on the data that has been analyzed, the writer concludes that there are 8 strategies applied by the main characters in Divergent movie. The strategies are: Strategy 11 Be optimistic, strategy 7 presuppose/ Rise/ Assert common ground, strategy 1 Notice/ attend to the hearer, strategy 9 Assert or presuppose speaker's knowledge of and concern for hearer's intention, strategy 12 Include both speaker and hearer in the activity, strategy 5 Seek agreement, strategy 2 Exaggerate (interest, approval, sympathy with the hearer), strategy 6 Avoid disagreement.

After clasifying the types of strategy, the writer describe the factor that influence the choice of strategies in Divergent movie. According to Brown and Levinson there are 2 factors that influence of choosing the strategies, the factors are payoff and circumstance (relative power, social distance, size of imposition), but in my research, the writer concludes that three factors that influence the choice of the strategy in Divergent movie, there are payoff, relative power and social distance. The most factors that influence chosen polite utterances used by the main characters based on

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the Brown and Levinson theory is social distance. Finally, the researcher concluded the main characters apply politeness strategies in requesting to manage their utterance during the conversation, especially in positive politeness.

In the previous there are some researchers who have conducted the study on positive politeness related to politeness strategy. Such as, the studies from Yuni Murliati (2013) entitled *"Politeness Strategies used by George Milton in John Steinbeck's Of Mice and Men"*. And from Nurul Hidayati (2007) entitled *"The study of politeness strategies in mixed-sex conversation"*. And the last by Puspitorini, (2004) analyzed politeness and gender. The title is *"the similarities and differences of politeness strategies used by male and those used by female student of Tourism Department Airlangga University in making Request "*The similarities of this study with those previous studies, both of them are used theory of politeness strategy by Brown and Levinson.

The differences are, those previous studies analyze using four categories of politeness. That is positive politeness, negative politeness, bald on record and off record. Than this study just focuses on positive politeness strategy.

B. Suggestions

Based on the analysis of the research above, the researcher proposes some suggestions to the following parties:

1. To Linguistic Students

It is suggested that students learn more about pragmatics. Especially on positive politeness, it is expected that the students can get more knowledge about positive politeness strategies that are reflected in their language.

2. To Other Researchers

This study can be used for additional references for those who want to make further research in this field. The research can also be done by choosing another field of study like Sociolinguistic. Besides, other researchers can also use this movie for a research by choosing another field of study like speech act and the type of politeness strategies used by the main characters in their conversation, because the researcher thinks that this movie is very good to be analyzed. And the writer hopes this research gives the benefit to other researcher especially in English department faculty of humanities states Islamic university of Sunan Ampel Surabaya.