# **CHAPTER V**

### CONCLUSION AND SUGGESTION

#### A. CONCLUSION

After analyzing the data based on the research finding. The writer concludes that positive politeness strategy is an important thing for daily communication because by applying it, the message can be accepted by the hearer well. In this study, the writer analyzes twenty data. Based on the data that have been analyzed, the writer concludes that there are 9 strategies of positive politeness applied by Elinor in sense and sensibility movie. The strategies are be optimistic, include both speaker and hearer in the activity, avoid disagreement, notice, give or ask for reason, use in groups identity markers, exaggerate, joke and Give gift to the hearer.

After classifying the types of strategy, the writer describes the factor that influences the choice of strategies in the sense and sensibility movie. According to Brown and Levinson there are 2 factors that influence of choosing strategies. They are Payoff and circumstances (Social distance, relative power and size of imposition), the most factors that influence chosen polite strategies used by Elinor based on the Brown and Levinson theory is social distance.

The topic of politeness is not new in linguistics. Several years ago, in 2013 there are some studies about politeness strategies in University Airlangga, such us the studies from Duwi Porwita Sari entitled "The politeness strategy used by The host of

Empat mata to his female guest" and from Ika puspita wati entitled "Politeness strategies used in the" Today's Dialogue" talk show" The similarities of this study with those previous studies, both of them used qualitative approach as the research design. This study and those previous studies are used theory of politeness strategies by Brown and Levinson.

The differences are, those previous studies used Talk show as source of the data. This study used movie as the source of the data. Those previous studies analyze using four categories of politeness; they are Bald on record, off record, negative politeness and positive politeness. This study just focuses on Positive politeness strategies. So, the types of Positive politeness will be explained clearly.

# A. SUGGESTIONS

Based on the analysis the researcher above, the researcher proposes some suggestions to the following parts:

#### 1. To students

According to Brown and Levinson there are 15 strategies of positive politeness. In this thesis the researcher only finds 8 strategies of Positive politeness, and other strategies not found here. Although the writer does not find all of the strategies, the writers analyze the data clearly, include participants of the conversation and the situation of the conversation too. It is suggested to students that they must learn more about politeness strategies,

especially positive politeness. It is expected that the students can get more knowledge about how to deliver a message in communication by applying positive politeness strategies, and if the students use Positive Politeness strategies as their topic better the students find all off the strategies in their data.

#### 2. To other researchers

Because this study is still limited to the types of positive politeness strategy, so, the writer suggested to other researchers to conduct their investigations in the similar field related to politeness strategies but on different objectives. A deep understanding on the strategy of positive politeness, such us strategy 1 notice, strategy 2 exaggerate and etc. and also the factors which influence the choice of strategy will give a deeper understanding about the positive politeness. These might be a good focus for future research.