



proportion. In using positive politeness strategies, Sophie mostly used strategy 5, namely Seek Agreement (38%) and strategy 3, namely Intensify Interest to the Hearer (12%). Also, Alberto Knox mostly used strategy 12, namely Include both Speaker and Hearer in the Activity (43%) and strategy 3&5, namely Seek Agreement & Intensify Interest to the Hearer (14%).

2. Sophie used positive politeness strategies were influenced by some factors such as pay off and relevant circumstances. She tried to minimize the FTA and social distance between them. It is because positive politeness strategy not only used as a FTA redress but also as the social accelerator which indicates speaker wants to get closer to the hearer. Sophie used positive politeness strategy because she respect, cares, and loves with her hearer. So, by using this strategy she can bring their relationship get closer and shows that she respects them very much because she is still young and must be polite. Meanwhile, Alberto Knox also used positive politeness strategies when having conversation with other characters. It is because of two reasons. First, he wants to minimize the distance between other characters and him. Second, Alberto is Sophie's teacher indirectly and a new person in Sophie's society so before he knows who exactly them and after he already knows them well, he just try to be nice and being polite. So that, they can receive him well and he can build good relationship with them. This matter was influenced most by some factors such as pay off and relevant circumstances.



