





hearer. It is found in datum 10, 17, and 19. The purpose of strategy 6 is to avoid disagreement in order to satisfy the hearer's positive face. In datum 1 and 9, the speaker employs this strategy to pretend to be agree then she twists it to give her own opinion. The purpose of strategy 7 is to perform that the speaker speaks to the hearer as if will be mutually assumed. In the finding data, there are two data found and they have different strategy. In datum 4, the speaker uses small talk and in datum 16, the speaker uses presupposition.

In strategy 9, the purpose of this strategy is to show that the speaker knows what the hearer's wants but she also asserts the hearer's willingness to fit with her or sometimes to make pressure the hearer to cooperate with the speaker in soften way. It can be seen in datum 2 and 13. In strategy 10, the purpose of this strategy is to prove that the speaker wants to fulfill and obtain what the hearer's wants. It appears in datum 3 and 8. The purpose of strategy 12 is the speaker prefers to use inclusive 'we' form, even when it really means 'you' or 'me' so that she can call upon the cooperative assumption and thereby redress the FTA such in datum 15 and 18. The purpose of strategy 14 is the speaker wants to give an evidence of reciprocal rights and obligation obtaining between them just like in datum 14. The purpose of strategy 15 is to indicate that the speaker wants to fulfill what the hearer's wants and needs. It is found in datum 7.

- c. The factors influencing Katniss Everdeen on choosing the positive politeness strategy.

Based on the analysis of the factor influencing the use of positive politeness in the previous chapter, Katniss Everdeen, in *The Hunger Games* movie, is influenced by two factors. Those are payoff and circumstances. The first factor is payoff. This factor influences Katniss in the entire finding data. This factor has some advantages to Katniss. The speaker can minimize the FTA by assuring the hearer that the speaker considers herself to be the same kind, which she likes the hearer and wants to fulfill the hearer's wants. The other advantage of payoff is that the speaker can avoid or minimize the debt implication of FTA such as in request or offer.

The second factor is relevant circumstances. There are three politeness scales proposed by Brown and Levinson. Those are social distance (D), relative power (P), and the size of imposition (R). From the result of the analysis above, the third factors influence Katniss Everdeen in applying positive politeness strategy. Positive politeness strategy is proposed to minimizing the social distance between the participants. The social distance influences Katniss as shown in datum 9, 10, 12, and 13. It appears because Katniss and the hearer have just met and Katniss wants to minimize their distance so that they can be friends. The relative power appears when Katniss attends to the important TV show Program where she has to obey her mentor rule to be good girl by employing positive

