CHAPTER V

CONCLUSION AND SUGGESTION

5.1 Conclusion

After analyzing the data and based on the research finding, the researcher concludes that positive politeness is an important thing for daily communication, because by applying positive politeness strategies, the conversation will run well and go smoothly. In this study, the researcher analyzes 80 data of positive politeness. Based on the data that have been analyzed, the researcher concludes that there are five types of positive politeness that are performed by the characters in the novel. They are strategy 4 namely use in-group identity marker, In strategy 10 namely offers / promise, strategy 11 namely be optimistic, strategy 12 namely include both the speaker and the hearer in the activity and strategy 13 namely give (or ask for) reasons. The dominant strategy is strategy 13 namely give (or ask for) reasons.

After classifying the types of positive politeness, the researcher explains the factors influencing the use of positive politeness that is performed by the characters in the novel. According to Brown and Levinson there are two factors that influence of choosing strategies. They are payoff and circumstances (social distance, relative power and size of imposition), the most factors that influence chosen polite strategies used by characters in "*Memoirs of Geisha*" novel based on the Brown and Levinson theory is social distance.

After reading the findings, the researcher hopes the readers will know how to make positive politeness in the right way. Positive politeness strategy is an important thing for daily communication because by applying it, the message can be accepted by the hearer well and also it can maintain the relationship.

5.2 Suggestion

Based on the analysis and conclusion of the research, the researcher would like to give some suggestions about the analysis of dialogs in a novel using pragmatics approach particularly on Positive Politeness Strategy based on Brown and Levinson.

Hopefully, this study can be used for additional references for those who want to make further research in this field. The research can also be done by choosing another field of study like Sociolinguistic. Besides, other researchers can also use this novel for a research by choosing another field of study like positive politeness strategy and the type of positive politeness strategy used by the characters in their conversation, because the researcher thinks that this novel is very good to be analyzed.