

## ABSTRACT

Maiyahusofa.2015. *Politeness Strategies used by Julie in Warm Bodies Movie*. Thesis, English Department, Faculty of Letters and Humanities, the State Islamic University Sunan Ampel Surabaya.  
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**Key words:** Pragmatic, Positive politeness strategy, negative politeness strategy,  
*Warm Bodies Movie.*

This thesis contains of politeness strategies used by Julie in Warm Bodies movie. The writer analyzes it textually. In this research, the writer applies qualitative approach.

The writer uses Brown and Levinson (1987) theory of positive and negative politeness strategies as the main theory. The researcher uses transcript of Warm Bodies movie by Isaac Marion and the utterances of Julie is as the data. On doing analyzing, firstly the writer classifying the data according type positive and negative politeness from Julie's conversation, then analyzing of positive and negative politeness based on the situation happen at the time Julie's conversation after that the writer explain the intention of positive and negative politeness used by Julie to her interlocutors. This research is limited. It is only focused on positive and negative politeness strategies applied by Julie in Warm Bodies movie by Isaac Marion.

The result of this research shows that Julie uses 11 strategies of positive politeness and 3 strategies of negative politeness. Those are: *Notice, attend to hearer's interest, wants, needs, goods, Intensify interest to hearer, Use in-group identity markers, avoid disagreement, Assert or presuppose speaker's knowledge of and concern of hearer's wants, Offer promise, Be optimistic, Include both speaker and hearer in the activity, Give or ask for reason, Assume or assert reciprocity and Give gifts to hearer goods, sympathy, understanding, cooperation. Question hedges, be pessimistic, and minimize the imposition.* It can be concluded that mostly Julie applies positive politeness strategies on her dialogs in Warm Bodies movie. Julie uses those strategies as mean to maintain the close relationship and show respect to her interlocutors.

INTISARI

Maiyahusofa.2015. *Penggunaan Strategi Kesopanan PositiF dan Negatif yang digunakan oleh Julie dalam Warm Bodies Movie*. Skripsi, Jurusan Satra Inggris, Fakultas Adab dan Humaniora, Universitas Islam Negeri Sunan Ampel Surabaya.

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**Kata kunci:** Pragmatik, Strategi kesopanan positif, Strategi kesopanan negatif,  
*Warm Bodies Movie.*

Skripsi ini berisi tentang strategi-strategi kesopanan yang digunakan oleh Julie dalam film Warm Bodies. Penulis juga mengkaji dengan analisis tekstual. Dalam kajian ini, penulis mengaplikasikan pendekatan kualitatif.

Kerangka teori yang digunakan sebagai alat untuk menegelola data penelitian ini adalah teori tertentu yang diterapkan oleh Brown dan Levinson (1987) tentang strategi kesantunan. Penulis menggunakan transkrip Warm Bodies Movie karangan Isaac Marion yang memuat percakapan Julie sebagai data. Untuk memulai analisa, penulis mengelompokkan tipe kesantunan positif dan negatif dari percakapan Julie, kemudian menganalisis kesantunan positif dan negatif berdasarkan situasi yang terjadi pada waktu Julie berbicara, setelah itu penulis menjelaskan tujuan menggunakan kesantunan positif dan negatif yang digunakan oleh Julie pada lawan tuturnya. Julie dan mengidentifikasinya. Untuk membatasi diskusi, penulis hanya menggunakan kesantunan positif dan negatif agar tidak memperluas pembahasan masalah.

Hasil penelitian menunjukkan bahwa penulis mendapati Julie menggunakan sebelas startegy kesopanan positif dan tiga strategi kesopanan negative. Strategy tersebut antara lain. *Notice, attend to hearer's interest, wants, needs, goods, Intensify interest to hearer, Use in-group identity markers, avoid disagreement, Assert or presuppose speaker's knowledge of and concern of hearer's wants, Offer promise, Be optimistic, Include both speaker and hearer in the activity, Give or ask for reason, Assume or assert reciprocity and Give gifts to hearer goods, sympathy, understanding, cooperation. Question hedges, be pessimistic, and minimize the imposition.* Dilihat dari hasil analisis penulis lebih banyak menemukan strategi kesantunan positif dari percakapan Julie dalam Warm Bodies movie. Julie menggunakan strategi-strategi tersebut dengan tujuan untuk menjalin hubungan dekat dan menunjukkan rasa hormat kepada lawan bicaranya.