

As a descriptive interview and investigate the data (movie), the key instrument of the present study was the researcher herself. Such, study of refusal expressions and the novel itself. Therefore, she spent a great deal of her time reading and understanding the related theories and concepts before collecting and analyzing the data. Thus, she acted as an instrument and a data collector at the same time. The researcher was the main instrument, because it was impossible to investigate directly without any interpretation from the researcher herself.

3.3 Data and Data sources

Source of data refers to the subject from which the data are obtained (Arikunto, 2002: 107). Data themselves may appear in the form of discourse, sentences, clauses, phrases or words which can be obtained from magazines, newspapers, books, etc (Subroto, 1992: 7).

For this research, the writer took the main source from the movie” The Theory of Everything”. In this case, the writer took the utterances, which were produced by Steepen and Jane when they are conversing to each other and other people In analyzing the source, the writer has done several procedures. First, the writer watched the film several times so she could understand the entire story of the movie. Second, the writer read the scripts that she got from Internet. Third, she collected all the data from the conversation between Stephen and Jane when conversing to each other that have a lot of utterances of politeness strategies. Finally, she put only conversations

