CHAPTER V

CONCLUSION AND SUGGESTION

a. Conclusion

Having finished with the analysis, the writer concludes that politeness strategy is what we needed because, by doing communication people uses language to deliver their ideas or massage in order the massage could be accepted by the hearer without misunderstanding during conversation. In this study the writer analyzes twenty eight data. Based on the data that have been analyzed, the writer concludes that there are 10 strategies of positive politeness applied by Stephen, Jane Jonathan, and Brush. The strategies are notice, exaggerate, intensify interest, seek agreement, avoid disagreement, assert common ground, offer, include both S and H in activity, assume, and Give Gifts to hearer. Positive politeness strategy has 15 strategies. There are 11 strategies in the sample of positive politeness strategy. The politeness strategy is used the most frequently is Seek agreement. Seek agreement is finds way to stress his/her agreement with H to claim the common ground between them. Jane often uses strategy 5 to stress his agreement by repeating what the entire preceding speaker has said. For example Stephen said that do you play croquet Jane answered croquet?, Jane utterance shows that strategy 5. the reason is repeating part of what the entire preceding speaker has said.

After classifying the types of strategy, the writer describes the factor that influences the choice of strategies in The Theory of Everything movie. According to

Brown and Levinson there are 2 factors that influence chosen polite strategies used by the speaker on the Brown on Levinson theory, there are payoff and Relevance Circumstances.

b. Suggestion

Base on the analysis the researcher above, the researcher proposes some suggestions to the following parts:

1. To students

We can see how important politeness strategies in conversation thus, we have to know how to use It appropriate way. Considering the importance of politeness strategy in conversation and how to use it, appropriately the writer suggest to the Student of State Islamic University Sunan Ampel Surabaya to learn more about politeness strategy because polite utterances encode the relationship between the speaker and the addressee. Therefore, it is very needed to pay attention to the relationship we have between student with their friend or student with lecturer.

2. To other researcher

Theory politeness strategy by Brown n Levinson is very interesting so that why, we learn about how to communicate well without misunderstanding each other. The writer suggests to other researcher to conduct their investigation in the similar field related to politeness strategies but different object. The writer expects that other

researcher can understand and take many lessons about politeness strategy not only just reading but also applying too for their relationship.

