## **CHAPTER IV**

#### FINDINGS AND DISCUSSION

This chapter consists of two parts, namely findings and discussion which answer each problem in this research. The findings are presented in the table of data findings that contains the types and realizations of the impoliteness strategies, and the responses of the impoliteness strategies which are found in "Yes Man" movie. On the other hand, the discussion section describes the objectives of the research which explain the analysis of types and realizations of the impoliteness strategies, and the responses toward the impoliteness strategies in "Yes Man" movie.

# 4.1. Findings

The researcher found 48 data which are used in this research are taken from the script of "Yes Man" movie. The script would not be analyzed all but it takes only the dialogue or the conversation part of the script which involve the impoliteness. The findings involve the data description. In data description, the writer analyze systematically based on the scene that consist of conversation focus of the main characters of "Yes Man" movie which include impoliteness.

Data 1

Carl: "I was just about to call you. That's so weird. I had your number dialed and was about to press send. Did you block your number?"

The data is happen when Carl in the video store and his close friend (Peter)

call him by phone, but Carl ignores his calling. The data 1 is including which the

data entered in the Positive impoliteness in kinds of impoliteness, because what he

does is ignore.

Data 2

Carl: "Oh, man that sounds great I wish I could join you. I'm just

so jammed up. I'm totally of the grid. You know?"

The data is happen when Carl answer and talk with Peter by phone. The

data 2 is including which the data entered in the Bald on record in kinds of

impoliteness, because this condition ignored with clear and unambiguous.

Data 3

Carl: "Any other night would have been great. Darn it to heck!"

The data is happen when Carl answers a call from peter and he was

choosing DVD of existing of video stores. This data included in the Bald on

record in kinds of impoliteness, because in this condition Carl impolite to peter

used the words clear and unambiguous.

Data 4

Peter: "A specific thing. Like getting in line at the video store?"

The data is happen when talking on the phoned; Carl walked around the

DVD shelves and started marching in the queue of cashier. This data included in

the Negative impoliteness, because in this condition invade others space literally.

Data 5

Carl: "That's not me."

Peter: "it's not?"

Carl: "Oh, I know what's happening. There's this guy who looks

just like me, who goes to a lot of the same store I do."

The data is happen when talking on the phone and still in the cashier line;

Carl lied to peter that is in store video not him. This data included in the off record

impoliteness, because in this condition failing to lie (Carl to peter).

Data 6

Carl: "No, I just got a lot of stuff going on. Some things I gotta do.

Issues pending. Keep me pretty busy."

The data is happen when Carl came of invitation Peter and went to the bar

to meet with Lucy and Rooney. This data included in the Bald on record, because

in this condition Carl rejected to clear and unambiguous.

Data 7

Carl: "Moving fast. That's okay. What has it been? Six months?"

Peter: "No. two years."

The data is happen when peter announced his happiness was engaged to

Lucy to Carl and Rooney, but Carl responded by peter with his impolite and peter

does not like it. This data included in Positive impoliteness, because in this

condition fail to acknowledge the other's presence.

Data 8

Peter: "Carl, does that work for you?"

Carl: "yeah, we'll figure it out."

The data is happen when peter Carl invited back in the day of their engagement party. This data included off record impoliteness, because Carl hold in his impoliteness.

Data 9

Carl: "I'm serious. Stephanie's at the bar."

Lucy: "the Stephanie?"

Carl: "yes, my ex. She's at the bar."

The data is happen when Carl see his ex-wife at the bar and explained to his friends. This data included Positive impoliteness, because Carl chooses a sensitive topic.

Data 10

Rooney: "Looks like she's with someone there too."

Carl: "they seem to be thriving. Good for her."

The data is happen when Carl and Rooney talking about Stephanie with her boyfriend. This data included Negative impoliteness, because word's Carl is condescending.

Data 11

Carl: "Oh look, they're touching each other's genitals. Isn't that amazing?. I'm so glad I came out. Love it."

The data is happen when Carl explained what Stephanie does with her boyfriend's to Rooney. This data included Positive impoliteness, because Carl selects a sensitive topic.

Carl: "Stephanie, guys."

The data is happen when Carl tried to report the arrival of Stephanie and her boyfriend to his friends while he will leave the bar. This data included Positive impoliteness, because Carl fails to acknowledge the other's presence purpose to Stephanie and her boyfriends.

### Data 13

Stephanie: "you're leaving?"

Carl: "yeah, unfortunately. Terrible timing too, because you just got here."

The data is happen when Carl tried to say she will going to leave the bar.

This data included Positive impoliteness, because Carl trying to separate themselves from the others.

## Data 14

Peter: "yes, but he's got a thing."

Carl: "yeah, that's a thing. There's a thing and there's no time.

There's a time crunch, and time is of the essence."

The data is happen when Carl tried to go and give plausible reason that he does not look a lies. This data included off record impoliteness, because deliberate impoliteness.

## Data 15

Tillie: "Good morning, Carl. Would you like to come over for breakfast?"

Carl: "Gee that sounds great, but I can't."

The data is happen when Carl would go off to work and he was surprised by his neighbor, Tillie invite Carl to breakfast at her apartment. This data included bald on record, because Carl reject with clear and unambiguous.

Data 16

Carl: "yes."

Man: "yes?"

Carl: No, I means 'yes' to your 'no'."

The data is happen when way out of the coffee shop, a man gave him pamphlet of show at night. This data included positive impoliteness, because to damage the addressee's positive face wants.

Data 17

Carl: "you want to get that in the privacy of your office?"

The data is happen when Carl boss (Norman) came to talk to Carl and then he get a phone. This data included bald on record, because Carl's word have meaning rejected with clear, unambiguous and concise.

Data 18

Norman: "I tried to fight for you on the phone there. It was between you and Demco and they went with Demco."

The data is happen when Norman told that Carl failed to promote for his

raised level. This data included off record impoliteness, because this condition is

failing.

Data 19

Carl: "I don't care. I didn't really want the job badly. I just figured

after 5 years I'd be the logical choice, but whatever."

The data is happen when Carl does not care about his failure to be

promoted in his office. This data included bald on record, because he rejected with

clear, unambiguous and concise.

Data 20

Norman: "At least you didn't get shitcanned. You know what that

means?"

The data is happen when Norman answered indifference of Carl with the

failure of his promoted; at least Carl can still work. This data included negative

impoliteness, because Norman frighten to Carl.

Data 21

Carl: "No, it's a pretty common expression."

The data is happen when Carl explained about Norman's question about

fired. This data included negative impoliteness; because Norman was condescend

to Carl.

Data 22

Carl: "Oh, man! Sucks I'm going to be out of town."

The data is happen when Norman invited Carl to come to the event which was held at his home but Carl reject by reason outside the city. This data included positive impoliteness because disassociate from other.

Data 23

Norman: "You spoke at the same time I did. Just then. It was almost as if you were committed to what you said regardless of what I was going to say."

The data is happen when Carl try to avoid and reject invitations from Norman when he asked about the reason of Carl. This data included negative impoliteness, because invade the other's space literally.

Data 24

Carl: "I know that Marv, but you have no equity. And your credit.."

The data is happen when Carl to reject while Marv apply for credit for her efforts is being pioneered. This data included positive impoliteness and bald on record, because Carl select a sensitive topic and reject with clear, unambiguous and concise.

Data 25

Nick: "you must be running this place by now."

Carl: "I could have been. I had a couple offers. I didn't want to get tied down."

The data is happen when Carl meet with old friends that nick lane, they talk about the work of Carl. This data included negative and off record impoliteness

because condescend and deliberate impoliteness.

Data 26

Carl: "No, thanks. I'm fine."

The data is happen when Carl rejecting suggestions Nick about brochure of seminar yes. This data included bald on record, because he rejected with direct, clear, unambiguous and concise.

Data 27

Nick: "You don't want to work here Carl.

Carl: "Yeah I do."

Nick: "No, you don't. Why don't you take this rock and throw it at

that bank & shatter the window the window?"

The data is happen when Nick talk about Carl's job but he gave the reason that did not seem he believes himself. This data included negative impoliteness, because Nick frighten about his belief of Carl's job.

Data 28

Peter: "You haven't been getting my calls?

Carl: "What? God, no. Oh, I totally lost my phone. You are so full of shit. Here it is

The data is happen when Carl lied to peter about peter who contacted him while Peter came to his apartment. This data included positive impoliteness, because he denies association with the other.

Carl: "You missed my engagement party tonight. Oh no. Oh shoot.

You are kidding? That was tonight? I am so sorry. I totally gapped it."

The data is happen when peter reminded Carl that today is the engagement party and he had been inviting Carl while they gather at the bar yesterday. This data included off record impoliteness, because failing to thank peter for engagement taken as deliberate impoliteness.

Data 30

Peter: "I know, Carl. I know that Stephanie left and I know that you have issues because of it but this isn't about you. It's about me."

The data is happen when Peter reminded that the condition or the lives of Carl who the less fortunate and now is the engagement party peter not about Carl. This data included positive impoliteness, because peter selects a sensitive topic to Carl.

Data 31

Carl: "Do you even know my fiance's last name? Yeah, Fisher.

Fishman. Wait ... Fish Wall?"

The data is happen when Carl not remember the full name of the current peter's fiancée while peter asked him. This data included negative impoliteness, because metaphorically (e.g. ask for or speak about information which is too intimate given the relationship).

Peter: "I'm just telling you, that if you don't change your life, you're going to end up a lonely guy. A lonely guy, Carl."

The data is happen when peter angry to Carl because he close itself off and his life from other people. This data included bald on record, because Carl reject with clearly openness about his life to others.

Data 33

Terrence: "You've gobbled up all of life's energies and you excrete the waste."

The data is happen when Carl went to seminar yes, Terrence blundy as a speaker. This data included bald on record, because Carl reject the word's Terrence is clearly.

Data 34

Terrence: "You are dead, Carl. You say no to life and therefore you are not living. You make up excuses to the people around you and to yourself."

The data is happen when Carl talk with Terrence in "yes" seminar.

Terrence draws life of Carl who is happening. This data include negative impoliteness, because Terrence scaring to openness life's Carl.

Terrence: "You will be a promise to yourself. When you break a promise to yourself things can get a little dicey."

The data is happen when Carl make covenant with Terrence always to say "yes" for everything and anything but if Carl say "no", he get a little dicey or problem. This data included negative impoliteness, because Terrence scares to Carl.

Data 36

Carl: "Yeah, I'm good. Unless you want to stick around and make out?"

The data is happen when Carl first time meet Allison in Elysian park and he want to stick around and make out with Allison. This data included negative impoliteness, because invade the other's space literally.

Data 37

Norman: "And your boss, but more your buddy than your boss right?"

The data is happen when Carl answer Norman by phoned. This data included negative impoliteness, because the word is condescending.

Data 38

Carl: "Yeah, right. Let's hope it doesn't taste like Mickey Rourke."

The data is happen when Carl talk to a woman who wants to apply for credit for her business and her business is to make a cake of face artist. The cake

which she had shown to Carl is the face of Bono but Carl says it was Mickey Rourke. The data included bald on record, because Carl say clearly it was Mickey

Data 39

Rourke even though it's Bono.

Norman: "Carl gets promote in leiu Demco or along with Demco, whichever or I walk."

The data is happen when Carl retained by Norman to keep promoted or Carl will compete with other employees. This data included bald on record, because it is clearly to say.

Data 40

Carl: "Oh boy, you guys are really into this yes thing."

The data is happen when Carl explains the covenant to always say yes to his friends at the bar, they tried to prove it by ordering all drinks and it will pay for all is Carl. This data included bald on record, because Carl's friends clearly proves the words Carl.

Data 41

Man: "Hey, what do you think you're doing asshole?"

The data is happen when a man in the bar angry to Carl because Carl had kissed her boyfriend without his permission. This data included bald on record, because Carl do it without the consent of the woman and her lover.

Data 42

Carl: "I think we bout grew from it. Call me."

The data is happen when Carl to tease her with telling her to call him when drunk. This data included negative impoliteness, because this condition is position Carl closer to other women than there is not relationship anything.

Data 43

Carl: "I've done some charity work. And some nude modeling FYI."

The data is happen when Carl see of Allison go home and they tell me about their job, Carl said Allison nude modeling. This data included bald on record, because it is therefore clearly attack someone impolite.

Data 44

Carl: "Could have fooled me with that nude modeling comment."

The data is happen when Carl knows his mistake in talking about the work of Allison and he did not apologize to her. This data included bald on record, because it is clearly and unambiguous.

Data 45

Carl: "Yeah, just trim the facts."

The data is happen when Carl came at Allison's photo class in the morning and they talked about life of Allison. Carl gives support to Allison failure that she

can from her past. This data included bald on record, because that is clearly and unambiguous.

Data 46

Carl: "It's okay man. We just met. She knows it's not exclusive.

Besides, she's totally not my type."

The data is happen when Carl dating with Faranoush of persianwife.com and clearly he told Peter that Faranoush is not the type woman he wanted. This data included bald on record and positive impoliteness, because Carl is saying clearly and a little bit condescend.

Data 47

Carl: "It's just a little life that needed saving. No big deal."

The data is happen when Carl meet Stephanie and talk with her in airport.

This data included negative impoliteness, because this condition is condescending.

Data 48

Carl: "You guys really had me going there. There is crazy man in the terminal. Red alert! Good job."

The data is happen when Carl and Allison will go on vacation at the abroad for the second time and when they buy a ticket, suddenly the police came and arrested them at that moment. This data included bald on record, because Carl says clearly that to be red alert

#### 4.2. Discussion

In this section, the researcher provides the explanation of the findings comprehensively. Some utterances spoken by the characters in "Yes Man" movie from the appendix are taken as examples. The detailed explanation is presented to describe the objectives of the research which are the discussion of the types and realizations of the impoliteness strategy in the movie, and the responses toward impoliteness strategy in "Yes Man" movie.

# 4.2.1. Impoliteness

Impoliteness strategy occurs 48 times in "Yes Man" movie. However, from five types of impoliteness strategy, only four types occur in other character's utterances addressed to the main character. They are bald on record impoliteness, positive impoliteness, negative impoliteness, and Off Record Impoliteness. Meanwhile, the absent type is withholding politeness.

In "Yes Man" movie, each type of impoliteness strategy is realized in some ways and each type has its specific realization. Bald on record impoliteness is realized in the form of using direct, clear, and unambiguous statement. However, positive impoliteness is expressed in the form of disassociating from the other, calling the other names, and utilizing taboo words. On the other hand, negative impoliteness has two realizations in the form of condescending, scorning, or ridiculing, and associating the other with a negative aspect explicitly. Meanwhile, sarcasm

or mock politeness is only realized in the form of employing insincere politeness.

However, invading the other's space is not used by the other characters as the realization of negative impoliteness because they have a close relationship with Carl. They can talk or ask Carl about something which is intimate or personal. Thus, when they ask about personal things to Carl, it would be fine for Carl. For example, Bonjour as Carl close friend asks Carl about his ex wife. It is considered as a sensitive topic for Carl. Meanwhile, it is fine for Bonjour to ask Carl this question because he is Carl's close friend. They usually talk and share so many things.

Moreover, offensive countering becomes the most dominant response used by Carl because he does not want the other characters belittle him related to his ability. He does not want them to see his feeling and problem. He tries to counter the others by offensive countering in which he replies face attack with face attack in order to make them stop to belittle him. Then, Carl wants to offend the other characters with his utterances in order to make them believe in his ability.

Furthermore, accepting the face attack becomes the lowest response used by Carl because if he does it by admitting that his thinking is not real, he would be considered weak. Meanwhile, there are some reasons why sometimes Carl accepts the face attack, such as he prefers to save his face rather than to make the face threatening act worse, he feels afraid of the

other characters, and he wants to minimize the threat from the others' face threatening act.

# 4.2.1.1. Bald--on--record impoliteness

The FTA is performed in a direct, clear, unambiguous and concise way in circumstances where face is not irrelevant or minimized. Data below are including Bald on record in kinds of impoliteness. The below is the data which included bald on record impoliteness:

## Data 2

Carl: "Oh, man that sounds great I wish I could join you. I'm just so jammed up. I'm totally of the grid. You know?"

The data is happen when Carl in the video store and his close friend (Peter call him). Data 2 explain that the circumstances in which the data entered in the Carl bald on record in kinds of impoliteness, because the language used is clear, unambiguous and concise. From data 2 "Oh, man that sounds great I wish I could join you. I'm just so jammed up. I'm totally of the grid. You know?" is the rejection direct, clear and unambiguous although using words which well. "Yes Man" movie has many found of data using words that are good but the meaning of those words into impoliteness in bald on record.

## Data 3

Carl: "Any other night would have been great. Darn it to heck!"

The data is happen when Carl answers a call from peter and he was choosing DVD of existing of video stores. This data included in the

Bald on record in kinds of impoliteness, because in this condition Carl impolite to peter used the words clear and unambiguous. From data 3 "Any other night would have been great. Darn it to heck!" we can see it included in the bald on record because it is almost the same as the data 2. The main character in this movie often used words that are good for rejection of impoliteness because he wants to reject it directly without the consent of the other speakers.

From the above it is very explain these conversations used on bald on record. So it was very clear impoliteness has occurred indirectly and can be seen from facial expressions depicted. The words used are chosen to impolite that is conveyed to the interlocutor. This is more easily understood by the depiction of the face of mood, desire or others who experienced speaker.

Data 2 and 3 only a small part into the bald on record and from the data also we know about bald on record. because the data is taken already seen that the data included bald on record, but not only that, the data has FTA is performed in a direct, clear, unambiguous and concise way in circumstance where face is not irrelevant or minimized.

# 4.2.1.2. Positive impoliteness

The use of strategies designed to damage the addressee's positive face wants, e.g. ignore, and snub the other -- fail to acknowledge the other's presence. Exclude the other from an activity. Disassociate from the other -- for example, deny association or common ground with the

other; ; Avoid sitting together. Be disinterested, unconcerned, and unsympathetic. Use inappropriate identity markers -- for example, use title and surname when a close relationship pertains, or a nickname when a distant relationship pertains. Use obscure or secretive language -- for example, mystify the other with jargon, or use a code known to others in the group, but not the target. Seek disagreement -- select a sensitive topic. Make the other feel uncomfortable -- for example, do not avoid silence, joke, or use small talk. Use taboo words -- swear, or use abusive or profane language. Call the other names -- use derogatory nominations.

## Data 1

Carl: "I was just about to call you. That's so weird. I had your number dialed and was about to press send. Did you block your number?"

The data is happen when Carl in the video store and his close friend (Peter) call him by phone, but Carl ignores his calling. The data 1 is including which the data entered in the Positive impoliteness in kinds of impoliteness, because what he does is ignore.

#### Data 30

Peter: "I know, Carl. I know that Stephanie left and I know that you have issues because of it but this isn't about you. It's about me."

The data is happen when Peter reminded that the condition or the lives of Carl who the less fortunate and now is the engagement party

peter not about Carl. This data included positive impoliteness, because

peter selects a sensitive topic to Carl.

From the above it is very explain the conversation is used in a

positive impoliteness. Conversations that occur can be considered

positive because the user strategy impoliteness designed to undermine the

positive face of the receiver wants. Strategies used to ignore, fail to

acknowledge the presence of others, do not want to socialize with others,

deliberately chose a sensitive topic and make others feel uncomfortable.

4.2.1.3. Negative impoliteness

The use of strategies designed to damage the addressee's negative

face wants, e.g. Frighten -- instill a belief that action detrimental to the

other will occur. Condescend, scorn or ridicule -- emphasize your relative

power. Be contemptuous. Do not treat the other seriously. Belittle the

other (e.g. use diminutives). Invade the other's space -- literally (e.g.

position yourself closer to the other than the relationship permits) or

metaphorically (e.g. ask for or speak about information which is too

intimate given the relationship). Explicitly associate the other with a

negative aspect -- personalize, use the pronouns 'I' and 'you'. Put the

other's indebtedness on record. Violate the structure of conversation -

interrupt.

Data 10

Rooney: "Looks like she's with someone there too."

Carl: "they seem to be thriving. Good for her."

The data is happen when Carl and Rooney talking about Stephanie with her boyfriend. This data included Negative impoliteness, because word's Carl is condescending.

## Data 36

Carl: "Yeah, I'm good. Unless you want to stick around and make out?"

The data is happen when Carl first time meet Allison in Elysian park and he want to stick around and make out with Allison. This data included negative impoliteness, because invade the other's space literally.

Data on negative impoliteness is a strategy designed to undermine the negative face of the receiver for desired. The strategy used to scared, to instill confidence that other harmful actions will occur. Humiliate, taunt, belittle even derided the strategy used in a negative impoliteness. The literally sometimes this strategy to attack closer to the link between its offensive and figuratively it is talking to request information that is more intimate.

## 4.2.1.4. Off--record impoliteness

The FTA is performed by means of an implicative but in such a way that one attribute intention clearly outweighs any others. *Withhold politeness*: the absence of politeness work where it would be expected. For example, failing to thank somebody for a present may be taken as deliberate impoliteness.

Data 5

Carl: "That's not me."

Peter: "it's not?"

Carl: "Oh, I know what's happening. There's this guy who looks just like me, who goes to a lot of the same store I do."

The data is happen when talking on the phone and still in the cashier line; Carl lied to peter that is in store video not him. This data included in the off record impoliteness, because in this condition failing to lie (Carl to peter).

Data 14

Peter: "yes, but he's got a thing."

Carl: "yeah, that's a thing. There's a thing and there's no time.

There's a time crunch, and time is of the essence."

The data is happen when Carl tried to go and give plausible reason that he does not look a lies. This data included off record impoliteness, because deliberate impoliteness.

Off record impoliteness rarely used or less because here appear politeness retained to where impoliteness it does not work as expected. So that speaker was not too stunned to respond. Off record impoliteness more easily than other kinds of impoliteness and indeed actually rarely used for impoliteness subtle or more specific than politeness itself.

#### 4.2.2. Social Distance

A social distance is concerned with participant relationships (Holmes, 1992,p.12). Social distance is useful in emphasizing how well people know someone. In addition, using title and last name are to express For distance respect status differences. and "Mrs.Billington" and "Yes, Sir". Language can be various, one of the reasons is because the effect of social distance. The social distance or well known as the solidarity is one of the most basic factors in choosing the appropriate language in societies. In addition, according to Brown & Levinson (1987), people should try to identify relative social distance as a relevant social dimension in all cultures. Distance is a symmetric social dimension of similarity or difference within which speaker and hearer stand for the purposes of this act.

The intuitions are that (1) is an example where speaker and hearer have a distant (not close enough), while (2) is an example where speaker and hearer were closing (either known to each other, or 'similar' in social terms).

"Yes man" movie was analyzed using impoliteness for conversation and FTA attack or hurt the opponent speaker. People are impolite typically have reasons used when the impoliteness is raised, thus indirectly so that the actual reason for impoliteness present therein.

Carl in the "Yes man" is impolite to almost everyone that is around. The reasons are often used to impoliteness was because he did not want to socialize with others and prefer to cover themselves from others. When he was not socialized, not comfortable he got but the negative thinking comes to his think. So that it not comfortable when he with his friends or other people. That is the behavior, many people in his around don't like nor don't want have relationship before.

It was only when Carl yes man had not followed the seminar, after the event Carl's life began to change. He is more open to other people or companions. because it Carl feel his life more happy and beautiful as he met Allison, whatever it is doing that has never been done and help people who had never thought of before.

# 4.2.3. The Response from the Addressee of Carl's Impoliteness in "Yes Man" Movie

All three responses of impoliteness strategy, i.e. accepting the face attack, countering the face attack of countering the face attack, such as offensive countering and defending countering appear in this movie.

# a. Accepting the Face Attack

According to Bousfield (2008: 193), the addressee accepts the face attack from the speaker, when he or she may agree with the speaker's utterances which perform impoliteness strategy. Meanwhile, accepting the face attack becomes the lowest response

used by the main character, Carl, in "Yes Man" movie. The

examples of accepting the face attack are presented in the following.

The conversation below happens when Carl will go home

after came "Yes Man" seminar, he meet someone like bummed. The

bummed asked Carl to driver to Elysian Park and upon arrival he

asked for Carl's money. This is dialogue,

Bummed: Could you drive me to Elysian Park?

Can I use your phone?

Can I borrow a couple bucks?

b. Countering the Face Attack

Countering the face attack is divided into two subcategories; they

are offensive countering and defensive countering (Bousfield, 2008:193).

All of the subcategories of countering the face attack; offensive countering

and defensive countering appear as Carl's responses toward the

impoliteness strategies which are employed by the other characters in "Yes

Man" movie.

1) Offensive Countering

The addressee uses offensive countering by replying the face

attack with face attack (Bousfield, 2008: 193). The choice of

offensive countering is the dominant type used by the main

character, Carl in "Yes Man" movie. Each of the examples can be seen as the following.

Peter helps Carl and Allison when Carl and Allison were arrested by the police because it is considered terrorists who threaten the state. Carl is where the offensive countering began using the reaction due to a quarrel between Carl with Allison. Allison started to not believe in the Carl because she only learned about whom Carl and his reasons always say "yes".

## 2) Defensive Countering

Bousfield (2008: 193) states that defensive countering means that the addressee defends his or her own face. An example of defensive countering can be seen from the conversation between Allison and Carl. Allison accuses Carll not serious to live with him because it means Carl not like Allison and he considers this relationship for only a necessity because Carl will always say yes to whatever it is. Carl trying to explain what is the real reason he was a bit of thinking to stay with Allison's invitation. Accusations that were made defensive countering appeared to defend of his face. This illustrates defense of the own face against charges rendered impoliteness.

# c. No Response

The addressee can give no response by being silent (Bousfield, 2008: 188). Carl as the main character in the "Yes man" movie did not use the response to be silent, but he is more actively to respond the answer or expression of the people who spoke to him when he using impoliteness. Start from rejecting of response any invitation from his friend, ex-wife and others. For the silent response, Carl more rarely use it because of the situation that sometime happen when Carl and his friends using communication devices such as telephones. So the response used more dominant is active response.