AN ANALYSIS OF PERSUASION TECHNIQUES USED BY POND'SCOSMETICS IN TELEVISION ADVERTISEMENT

THESIS

Presented in partial fulfillment of the requirement for Sarjana Degree in English Department Faculty of Humanities UIN SunanAmpel Surabaya



 $\mathbf{B}\mathbf{y}$

<u>KhalimatusSakdiyah</u> Reg. Number A83210123

ENGLISH DEPARTMENT

FACULTY OF LETTERS AND HUMANITIES
STATE ISLAMIC UNIVERSITY SUNAN AMPEL SURABAYA

2014

AN ANALYSIS OF PERSUASION TECHNIQUES USED BY POND'S COSMETICS IN TELEVISION ADVERTISEMENT

THESIS

Submitted as Partial Fulfillment of the Requirements for the Sarjana Degree of English Department Faculty of Letters and Humanities State Islamic University

Sunan Ampel Surabaya

By

KHALIMATUS SAKDIYAH

Reg. Number: A83210123

ENGLISH DEPARTMENT FACULTY OF LETTERS AND HUMANITIES STATE ISLAMIC UNIVERSITY SUNAN AMPEL SURABAYA 2014

DECLARATION

This thesis contains materials that have been accepted for the award of Sarjana Degree of English Department Faculty of Humanities UIN Sunanampel Surabaya. And to the best of my belief and knowledge, it contains no material previously published or written by other person except where due reference is made in the text of the thesis.

Surabaya, July 2014

Khalimatus Sakdiyah NIM A83210123

THESISAPPROVAL SHEET

This thesis has been approved by the advisor to be examined.

Surabaya, July 2014

Advisor

EndratnoPilihSwasono, M. Pd. NIP.197106072003121001

Acknowledged by

Head of English Department

EndratnoPilihSwasono, M. Pd. NIP.197106072003121001

ENGLISH DEPARTMENT
FACULTY OF LETTERS AND HUMANITIES
STATE ISLAMIC UNIVERSITY SUNAN AMPEL SURABAYA
2014

THESIS EXAMINERS' APPROVAL SHEET

This thesis has been approved and accepted by the board of examiners of English

Department, faculty of Letters and Humanities, UIN SunanAmpel Surabaya.

Surabaya,15th July 2014

Dean of Faculty Letters and Humanities

<u>Dr. H. Imam Ghazali Said, M. A</u> NIP. 196002121990031002

The Board of Examiners

Secretary

| | Secretary |
|-----------------------------|------------------------------------|
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| E 1 / PULC MP1 | A1 1 11 1 TTL . B.C. A |
| EndratnoPilihSwasono, M.Pd. | AbdullohUbet, M. Ag. |
| NIP.197106072003121001 | NIP.196605071997031003 |
| 1111.17/1000/2003121001 | 1111 .1 / 000000 / 1 / / / / 00000 |

Head of Examination

Examiner I Examiner II

 Dr. Hj. ZuliatiRohmah, M. Pd.
 ItsnaSyahadatudDinurriyah, MA.

 NIP. 1973030320000032001
 NIP. 197604122011012003