AN ANALYSIS OF PERSUASIVE TECHNIQUES USED IN COSMETICS ADVERTISEMENTS

THESIS



By

<u>Yunita Sari Budiani</u> Reg. Number: A33210060

ENGLISH DEPARTMENT

FACULTY OF LETTERS AND HUMANITIES

STATE ISLAMIC UNIVERSITY SUNAN AMPEL SURABAYA

2014

DECLARATION

This thesis contains materials which have been accepted for the award of Sarjana degree of English Department Faculty of Humanities UIN Sunan Ampel Surabaya. In order to the best of my knowledge and belief, it contains no material previously published or written by other person except where due reference is made in of the thesis.

Surabaya, June 30, 2014

The Researcher, í. Yunita Sari Budiani A33210060

THESIS APPROVAL SHEET

This thesis has been approved by the advisor to be examined.

Surabaya, June 2014

Advisor

Endratno Pilih Swasono, S. Pd., M. Pd NIP.197106072003121001

Acknowledged by:

Head of English Department

Endratno Pilih Swasono, S. Pd., M. Pd NIP.197106072003121001

ENGLISH DEPARTMENT FACULTY OF LETTERS AND HUMANITIES STATE ISLAMIC UNIVERSITY SUNAN AMPEL SURABAYA

2014

THESIS EXAMINERS' APPROVAL SHEET

This thesis has been approved and accepted by the board of Examiners, English Department, Faculty of Letters and Humanities, State Islamic University Sunan Ampel Surabaya

Surabaya, July 2014

Dean of Faculty Letters and Humanities Dr. H. Imam Ghozali, MA NIP. 196002121990031002

The Board of Examiners:

Head of Examination

Endratno Pilih Swasono, M. Pd NIP. 197106072003121001

Secretary

Raudlotul Jannah, M.App.Ling. NIP. 197810062005012004

Examiner I

Dr. Mohammad Kurjum, M.Ag NIP. 196909251994031002

Examiner II

Itsna Syahadatud Dinurriyah, MA NIP. 197604122011012003