CHAPTER IV

FINDING AND DISCUSSION

This chapter presents the research findings and discussion. In this chapter, the analysis of the data is in line with the formulated research questions. The data analysis investigates the implicature of motivating words and the hierarchy of motives (needs) in motivation appears in motivating words. The discussion part will generally explain after presenting the findings.

4.1 Finding

The findings is derived from the research problems in which the first question concern on the level of the hierarchy of motive in motivation based on Abraham Maslow (1970) and the second concerns on the form implicature of motivating words based on Grice (1975).

In this part, the data and findings are put into one table to make easy to understand. The motivating words as the data is signed in bold and underline words in motivating words column. The complete explanations are elaborated in table 4.1.

Table 4.1. The level of hierarchy of motives (needs) of motivating words.

No	Motivating Words	Hierarchy of Need					
		Ph	Sf	Bl	Es	Sa	
1	"you can <u>take everything</u> I	V					
	have, you can <u>break everything</u> I am"						
2	"I will be <u>rising</u> from the					V	
	ground,						
	Like a <u>skyscraper</u> , like	A					
	skyscraper"						
3	"All my windows, still are		v		1		
	broken, but I'm standing on my		И	,			
	feet"						
4	"But I'm closer to the clouds up					V	
	here"						
5	"Turn my back and slam the		v				
	door"						
6	"And the fears that once		v				
	controlled me can't get to me at						
	<u>all</u> "						
7	"Standing, frozen in the live <u>I've</u>					V	

	chosen					
	You won't find me, the past is					
	, 					
	so behind me"					
8	"I gotta get this off my chest to					V
	let it go					
	I need to take back the <u>light</u>					
	inside you stole"					
9	"Now I'm a warrior now I've					V
	got <u>ticker skin</u> "	Δ.				
10	"And my armor, is made of		v			ă.
	steel, you can't get in"					*
11	"Out of the ashes, I'm burning			,		V
	like a fire"					
12	"I've always been the kind of					V
	girl that hid my face"					
13	"This is real, this is me"				v	
14	"Gonna let the <u>light</u> shine on				v	
	me"					
15	"No more hiding who I wanna				v	
	be"					
16	" <u>Don't need make up</u> , to cover				V	
	up					

	Being the way that you are is					
	enough"					
17	"Baby you <u>light up my world</u>			V		
	like nobody else"					
18	"You don't know you're				v	
	beautiful"					
19	"Your hand fits in mine like it's			v		
	made just for me	_				
	But bear this in mind, it was					
	mean to be					
	And I'm joining up the dots with					3.
	the freckles on your cheeks					
	And it all make sense to me"					
20	"I know you've never loved the		-		v	
	crinkles by your eyes when you			-		
	smile					
	You've never loved your					
	stomach or your thighs, the					
	dimples in your back at the					
	bottom of your spine					
	But <u>I'll love</u> them endlessly"					
21	"I know you've never loved the				v	
	sounds of your voice on tape					

	You never want to know how
	much you weigh, you still have
	to squeeze into your jeans
	But you're perfect to me"
22	"I've got fire for a heart" v
	I'm not scared of the dark"
23	"If I didn't have you, I'd never v
	see the <u>sun</u>
	You taught me how to be
	someone, yeah"
24	"All my life v
	You stood by me
	When no one else was ever
	behind me"

Notes:

Ph : Physiological

Sf : Safety

Bl : Belongingness

Es : Esteem

Sa : Self-acualization

After presenting the findings of data, it is necessary to discuss each data of implicature that produced by motivating words which classified based on hierarchy of motives (needs) in motivation.

Data 1: "Skyscraper" by Demi Lovato

1.1 "you can take everything I have,

you can break everything I am"

a) Motivating words

Words : take everything, break everything

Hierarchy of motive : physiological

Explanation: sentence of the lyrics "you can take everything I have" it is motivating words because when the speaker said the words it is mean that she is not afraid anymore of people who hurt her and it is motivated herself. The words "take everything" represent that she is brave to face people who will do something bad because she do not afraid to lose what she has. Then, the sentence of the lyric "you can break everything I am" it means that she also not afraid of physic abuse that people do to her. The words "break everything" which represent that she dare them and let them to know she is not scare anymore.

The words "take everything" and break everything" are physiological of the hierarchy of motive because the girl in that song has felt shelter, insecure, and depression because of people hurt her so it is difficult for the girl to live. Then the girl satisfies those needs to make her move on.

b) Implicature

Context:

• Speaker : a girl

• Hearer : everyone around her who bullied and mocking her

• Time : when the girl feel depression

• Topic : self motivated

Explanation: the purpose of the lyric above is to convey her feeling to everyone that she is not afraid anymore what people do so, she dare them. The background of knowledge of the lyric is the girl always get bullied and also physical abuse from her friends, after she has a brave to face them and she dare them to take everything she has and break her like always. The implicature of the lyric is show the girl is dare everyone because she want to face them.

1.2 "I will be rising from the ground,

Like a skyscraper, like skyscraper"

a) Motivating words

Words : Rising, Skyscraper

Hierarchy of needs : Self Actualization

Explanation: Sentence of the lyric "I will be rising from the ground" it is indirect motivating because the writer does not say that she rising from the ground directly. It says something powerful in order to motivation herself. There is a key word "rising" which represent that she is fight and change

become a strong person. And then the sentence of the lyric "Like a skyscraper, like a skyscraper" it is also indirect meaning because the writer does not say that she is like a skyscraper directly and it says something inspire in order to motivation herself. There is key word "skyscraper" which represent that she is standing powerfully to fight everyone.

The word "rise" and "skyscraper" are self actualization of hierarchy of motive because the girl in that song has feeling of satisfaction that she becomes someone who wishes to be in life. She also has done a good job and totally achieved her objectives positively.

b) Implicature

Context:

• Speaker : a girl

• Hearer : everyone around her who bullied and mocking her

• Time : when the girl feel depression

• Topic : self motivated

Explanation: The purpose of the lyric above is to covey her feeling to everyone that she will fight for her life and dream. The background of knowledge of the lyric is if the girl will reach for dream and everyone around her defeat her so she will fail. When the girl is struggle for dream, everyone defeat her. She let everyone to defeat her because she will rise. The implicature of the lyric is show the girl is rise and standing powerfully because she fight and defeat them.

1.3 "All my windows, still are broken, but I'm standing on my feet"

a) Motivating Words

Words : Standing

Hierarchy of Motive : Safety

Explanation: Sentence of the lyric "All my windows, still are broken, but I'm standing on my feed" it is motivating words because the speaker said something that motivated herself. The word "standing" represent that she is strong although other people already break her but she don't give up.

The word "standing" are safety of hierarchy of motive because the girl in that song get physical attacks but she protect herself so, she can secures.

b) Implicature

Context:

• Speaker : a girl

Hearer : everyone around her who bullied and mocking her

• Time : when the girl feel depression

• Topic : self motivated

Explanation: the purpose of the lyric above is to convey her feeling to everyone that she is strong. The background of knowledge of the lyric is the girl's defenses are already broken but she holds out from bullied she get from them and she keep stay strong. The implicature of the lyric is show that the girl is strong because she hold out all the pain she get.

"But I'm closer to the clouds up here"

a) Motivating Words

Words : closer to the clouds

Hierarchy of motive : self actualization

Explanation: Sentence of the lyric "But I'm closer to the clouds up here" it is motivating words because the speaker said something to motivated herself. The words "closer to the clouds" represent that she almost get what she want to reach for herself.

The word "closer to the clouds" are self actualization of hierarchy of motive because the girl in that song has feeling of satisfaction that she becomes someone who wishes to be in life. She also has done a good job and totally achieved her objectives positively.

b) Implicature

Context:

• Speaker : a girl

• Hearer : everyone around her who bullied and mocking her

• Time : when the girl feel depression

• Topic : self motivated

Explanation: the purpose of the lyric above is to convey her feeling to everyone that she will get what she want. The background of knowledge of the lyric is after the girl fight and through the hardest time in her life, she

finally closer to reach what she wants and dreams. The implicature of the

lyric is show that the girl is almost get her dream that hard to get.

Data 2: "Let It Go" by Demi Lovato

2.1 "Turn my back and slam the door"

a) Motivating words

Words : turn my back

Hierarchy of motive : safety

Explanation: sentence of the lyrics "turn my back and slam the door" it is

motivating words because the speaker said it to motivated herself to do

something. The words "turn my back" represent that she don't care

anymore with what people think about herself because she is being

confidence.

The word "standing" are safety of hierarchy of motive because the

girl in that song feel insecure because of her power so people intimidate

her but she protect herself with being confidence so, she can secures and

feel safety.

b) Implicature

Context:

• Speaker : a girl

Hearer : everyone around her who mocking and

underestimate her

• Time : when the girl feel confidence with herself

• Topic : self motivated

Explanation: the purpose of the lyric above is to convey her feeling that she feel free and let everything go. The background of knowledge of lyric is the girl is not care anymore with what happen and people do because of the power she has that make her different from other. The implicature of the lyric show that the girl won't look to what happen behind and make herself out of the issue because she don't care.

2.2 "And the fears that once controlled me can't get to me at all"

a) Motivating words

Words : can't get to me at all

Hierarchy of motive : safety

Explanation: sentence of the lyrics "And the fears that once controlled me can't get to me at all" is motivating words because the speaker said it to motivated herself so, she can change to be better, the words "can't get to me at all" represent something that always make her scare is can't affect her anymore.

The word "can't get to me at all" are safety of hierarchy of motive because the girl in that song feel insecure because of her power so people intimidate her but she protect herself with being confidence so, she can secures and feel safety.

b) Implicature

Context:

• Speaker : a girl

 Hearer : everyone around her who mocking and underestimate her

• Time : when the girl feel confidence with herself

• Topic : self motivated

Explanation: the purpose of the lyric above is to convey her good feeling and relieve over her. The background of knowledge of the lyric is the girl has fears that make her down and affect her over something but she make feeling gone so it can't affect herself. The implicature of the lyric is show that she is move on and defenses herself from the fears.

2.3 "Standing, frozen in the live I've chosen

You won't find me, the past is so behind me"

a) Motivating words

Words : I've chosen, past is so behind me

Hierarchy of motive : self actualization

Explanation: sentence of the lyrics "standing, frozen in the live I've chosen" it is motivating words because it said something powerfully that motivated herself that the speaker has what she want and make a decision for her life. The words "I've chosen" represent that she has make a choice and decided the good and want for her life. Then the sentence of the lyric "you won't find me, the past is so behind me" it is also motivating words

because the speaker motivated herself by said that word, it is mean that

everyone who underestimate, intimidate and expel can't make her down

because she leave her past live and won't care anymore.

The word "I've chosen" and "past is so behind me" are self

actualization of hierarchy of motive because the girl in that song has

feeling of satisfaction that she becomes someone who wishes to be in life.

She also has done a good job and totally achieved her objectives

positively.

b) Implicature

Context:

• Speaker : a girl

• Hearer : everyone around her who mocking and

underestimate her

• Time : when the girl feel confidence with herself

• Topic : self motivated

Explanation: the purpose of the lyric above is to convey her feeling to

everyone that she stay brave and strong in her live she choose and make

sure everyone can't threatening her because she left her old life. The

background of knowledge of the lyric is the girl got a bad life before from

other people but she make a move to get a better life with forgetting her

past. The implicature is show that the girl becomes strong and brave over

her new life and leaves her problem behind.

Data 3: "Warrior" by Demi Lovato

3.1 "I gotta get this off my chest to let it go

I need to take back the light inside you stole"

a) Motivating words

Words : get this off my chest, light

Hierarchy of motive : self actualization

Explanation: sentence of the lyrics "I gotta get this off my chest to let it

go" it is motivating words because when the speaker said the words make

she feel relieve and motivated herself to do something good. The words

"get this off my chest" represent that the girl want to let everything that

hurt her feelings go so, she can be happy. Then the sentence of the lyric "I

need to take back the light inside you stole" it is also motivating words

because it motivated the speaker, the words mean that she want to take

back something good she ever had that people take it from her. The word

"light" it is represent to her happiness she has in her heart meanwhile

when that happiness is stolen she feel vulnerable.

The words "get this off my chest" and "light" are self actualization

of hierarchy of motive because the girl in that song has feeling of

satisfaction that she becomes someone who wishes to be in life. She also

has done a good job and totally achieved her objectives positively.

b) Implicature

Context:

• Speaker : a girl

• Hearer : everyone around her who beat and bullied her

• Time : when the girl feel brave to fight

• Topic : self motivated

Explanation: the purpose of the lyric above is to convey her feeling to everyone that she know what she has to do to make herself be better and out of the problem she has. The background of knowledge of the lyric is the girl will throw away the bad feeling and sorrow she feel in her heart and she will to take back her happiness again from people who hate and hurt her. The implicature of the lyric is show that the girl is fight and for her happiness.

3.2 "Now I'm a warrior now I've got ticker skin"

a) Motivating words

Words : warrior, ticker skin

Hierarchy of motive : self actualization

Explanation: sentence of the lyric "now I'm a warrior" indeed a motivating word because the word Is motivated the speaker to make her be strong. The word "warrior" is represent that she is not weak anymore, she become a strong and brave to fight her problem and face whatever happened. Then the sentence of the lyric "now I've got ticker skin" is also motivating words because when the speaker said that words she motivated herself to be strong. The word "ticker skin" represent the she is not afraid with people who always hurt, beat, and bullied her anymore also they can't effect and make her vulnerable.

The words "warrior" and "ticker skin" are self actualization of hierarchy of motive because the girl in that song has feeling of satisfaction that she becomes someone who wishes to be in life. She also has done a good job and totally achieved her objectives positively.

b) Implicature

Context:

• Speaker : a girl

• Hearer : everyone around her who beat and bullied her

• Time : when the girl feel brave to fight

• Topic : self motivated

Explanation: the purpose of the lyric above is to declare/convey her feeling to people who hurt her that time that she is change become a strong and brave to face them. The background of knowledge of the lyric is the girl becomes a different person from the past she got brave and defense to fight her problem. The implicature of the lyric is show that the girl is strong to fight back and also she has a power that everything people do to her can't affect and hurt her anymore.

3.3 "And my armor, is made of steel, you can't get in"

a) Motivating words

Words : my armor

Hierarchy of motive : safety

Explanation: sentence of the lyric "And my armor, is made of steel, you can't get in" is motivating words because the speaker said something

powerfully that motivated herself to be strong. The words "my armor"

represent that she has a powerful defense that make people who hurt her

can affect her because they can't get her nerve.

The word "my armor" are safety of hierarchy of motive because

the girl in that song fell insecure because of bullying by people and they

attack her physically then she has a braveness to defense herself and fight

them back so, she is secure, physically protected and safety.

b) Implicature

Context:

Speaker : a girl

Hearer : everyone around her who beat and bullied her

• Time : when the girl feel brave to fight

• Topic : self motivated

Explanation: the purpose of the lyric above is to declare/convey her

feeling to everyone that now she is strong and make sure people can't hurt

her again. The background of knowledge of the lyric is the girl make a

move to fight people who hurt her at that time and she become optimize

that she is strong, and people can't hurt her. The implicature is show how

the girl is believe in herself that she is strong and shows her power.

"Out of the ashes, I'm burning like a fire"

a) Motivating words

Words

: burning

Hierarchy of motive : self actualization

Explanation: sentence of the lyric "Out of the ashes, I'm burning like a

fire" is motivating words because the speaker said something in order to

motivated herself to be better and more powerful. The word "burning"

represent how great or strong her spirit just like a fire to fight her lame life.

The words "burning" is self actualization of hierarchy of motive

because the girl in that song has feeling of satisfaction that she becomes

someone who wishes to be in life. She also has done a good job and totally

achieved her objectives positively.

b) Implicature

Context:

Speaker

: a girl

Hearer

: everyone around her who beat and bullied her

Time

: when the girl feel brave to fight

Topic

: self motivated

Explanation: the purpose of the lyric above is to declare/convey her

feeling to everyone who bullied and hurt her at that time that she has a

great spirit to fight them. The background of knowledge of the lyric is the

girl that always scares and keeps silent over bullied she got before then she

fights them because she can't endure the pain anymore. The implicature of

the lyric is show how the girl change and become strong.

Data 4: "This Is Me" by Demi Lovato

4.1 "I've always been the kind of girl that hid my face"

a) Motivating words

Words : hid my face

Hierarchy of motive : self actualization

Explanation: sentence of the lyric "I've always been the kind of girl that

hid my face" it is motivating words because the speaker said something in

order to motivated herself to change to be better than before. The words "

hid my face" represent her life back then who always shy expel herself

from society because she feel desperate and unbelief in herself.

The words "hid my face" are self actualization of hierarchy of

motive because the girl in that song has feeling of satisfaction that she

becomes someone who wishes to be in life. She also has done a good job

and totally achieved her objectives positively.

b) Implicature

Context:

• Speaker : a girl

Hearer : everyone around her who underestimate her

• Time : when the girl has the confidence

• Topic : self motivated

Explanation: the purpose of the lyric above is to convey her feeling that

she realize what is wrong with herself that make her can't reach her dream

and want to change it. The background of knowledge of the lyric is the girl

becomes the kind of girl who shy and didn't want to mingle or socialize

with the other then she realize. The implicature of the lyric is show that

girl realize how her life is not good if always shy around and isolated from

social life.

4.2 "This is real, this is me"

a) Motivating words

Words : this is me

Hierarchy of motive : esteem

Explanation: sentence of the lyric "this is real, this is me" is motivating

words because the speaker said that word in order to give support or

motivated herself. The words "this is me" itself represent she is convincing

about herself.

The words "this is me" is esteem of hierarchy of motive because

the girl in that song want to be recognized and being valued by others.

b) Implicature

Context:

• Speaker : a girl

• Hearer : everyone around her who underestimate her

• Time : when the girl has the confidence

• Topic : self motivated

Explanation: the purpose of the lyric above is to convey herself to

everyone, to people who don't know her before. The background of

knowledge of the lyric is the girl who shows herself and wants everyone to

know. The implicature of the lyric is show that she is believe in herself

and wants to show to everyone who she is.

4.3 "Gonna let the light shine on me"

a) Motivating words

Words

: light

Hierarchy of motive : esteem

Explanation: sentence of the lyric "Gonna let the light shine on me" is

motivating words because, when the speaker said that words it is

motivated herself to do something and has some support. The word "light"

represent the popularity and people's attention on her that she does not

used to because she was shy and introvert, now she let people to know

about what she is capable of and show her talent because she has

confidence to do it.

The word "light" is esteem of hierarchy of motive because the girl

in that song want to be recognized and being valued by others.

b) Implicature

Context:

Speaker

: a girl

Hearer

: everyone around her who underestimate her

• Time : when the girl has the confidence

• Topic : self motivated

Explanation: the purpose of the lyric above is to convey herself to everyone that she is not shy to show herself and get people's attention. The background of knowledge of the lyric is the girl who change and be confidence with herself to do what she love which is singing, then automatically it get people's attention to recognize her present. The implicature of the lyric is show that the girl let the popularity and people's attention on her because of her dream become a singer.

4.4 "No more hiding who I wanna be"

a) Motivating words

Words : no more hiding

Hierarchy of motive : esteem

Explanation: sentence of the lyric "No more hiding who I wanna be" is motivating words because the speaker said it to motivated herself to do something for herlife. The words "no more hiding" represent that she don't want to keep her talent for herself, she will show it to everyone.

The words "no more hiding" is esteem of hierarchy of motive because the girl in that song want to be recognized and being valued by others.

b) Implicature

Context:

• Speaker : a girl

• Hearer : everyone around her who underestimate her

• Time : when the girl has the confidence

• Topic : self motivated

Explanation: the purpose of the lyric above is to convey her feeling about herself to people that she is being confidence to make her dream comes true. The background of knowledge of the lyric is the girl who not scares and shies anymore about herself. The implicature of the lyric is show that the girl is being confidence with herself.

Data 5: "What Makes You Beautiful" by One Direction

5.1 "Don't need make up, to cover up

Being the way that you are is enough"

a) Motivating words

Words : don't need make up

Hierarchy of motive : esteem

Explanation: sentence of the lyric "Don't need make up, to cover up. Being the way that you are is enough" it is motivating words because the speaker said that words to motivated his girl to being confidence with herself. The words "don't need make up" represent the beauty that

identical with make up. The speaker give motivated to his girl that she

don't need to be beautiful to impress other people.

The word "don't need make up" is esteem of hierarchy of motive

because the girl in that song need for self respect and acceptance of self as

she is.

b) Implicature

Context:

• Speaker : a man

• Hearer : his girl

• Time : when the girl feel self conscious/ unconfidence

• Topic : motivation

Explanation: the purpose of the lyric above is to convey his feeling to his

girl to cheer her up and being confidence. The background of knowledge

of the lyric is the girl who used make up because she feel unconfidence to

be around people without make up. The implicature of the lyric is show

that the men love his girl although without any make up.

5.2 "Baby you light up my world like nobody else"

a) Motivating words

Words : light up my world

Hierarchy of motive : social needs (love and belongingness)

Explanation: sentence of the lyric "Baby you light up my world like

nobody else" is motivating words because the speaker said that words to

motivated the girl. The words "light up my world" represent that the girl

make the man's life happy because of her existences so, the girl is not

feeling self conscious and respect herself.

The word "light up my world" is social needs of hierarchy of

motive because the man in that song loving his girl and the girl being

loved by the man and have a warmly relationship.

b) Implicature

Context:

• Speaker : a man

• Hearer : his girl

• Time : when the girl feel self conscious/ unconfidence

• Topic : motivation

Explanation: the purpose of the lyric above is to convey his feeling to the

girl in order to respect herself. The background of knowledge of the lyric

is the man who feels the affect of the girl existence in his life. The

implicature of the lyric is show the happiness of the man to have his girl.

5.3 "You don't know you're beautiful"

a) Motivating words

Words : beautiful

Hierarchy of motive : esteem

Explanation: sentence of the lyric "You don't know you're beautiful" is

motivating words because the speaker said something in order to make the

girl to be confidence in herself. The word "beautiful" represent that the girl

is beautiful the way she is not only her face but also her act and character.

The word "beautiful" is esteem of hierarchy of motive because the

girl in that song need for self respect and acceptance of self as she is.

b) Implicature

Context:

Speaker : a man

• Hearer : his girl

• Time : when the girl feel self conscious/ unconfidence

• Topic : motivation

Explanation: the purpose of the lyric above is to convey his feeling to the

girl to make she know and realize how beautiful she is. The background

knowledge of the lyric is the man who stating the fact that the girl is

beautiful. The implicature of the lyric show how the man wants his girl to

be confidence, has self respect and to not feel self conscious.

Data 6: "Little Things" by One Direction

6.1 "Your hand fits in mine like it's made just for me

But bear this in mind, it was mean to be

And I'm joining up the dots with the freckles on your cheeks

And it all make sense to me..."

a) Motivating words

Words : meant to be

Hierarchy of motive : social needs (love and belongingness)

Explanation: sentence of the lyric "Your hand fits in mine like it's made just for me. But bear this in mind, it was mean to be. And I'm joining up the dots with the freckles on your cheeks. And it all make sense to me..." is motivating words because the speaker said what he feel to motivated his girl to could love herself. The words "mean to be" represent that everything the girl has evens her flaws are indeed for him.

The word "meant to be" is social needs of hierarchy of motive because the man in that song loving his girl and the girl being loved by the man and have a warmly relationship.

b) Implicature

Context:

• Speaker : a man

Hearer : his girl

• Time : when the girl feel self conscious/ unconfidence

• Topic : motivation

Explanation: the purpose of the lyric above is to convey his feeling about his girl, how he love everything about her especially her physic that she hate. The background of knowledge of the lyric is the man who takes positively of his girl flaw to be the reason to love his girl. The implicature of the lyric is show the man accept the flaw she has in face because he

think that they are indeed meant to be together and it doesn't matter for the man.

6.2 "I know you've never loved the crinkles by your eyes when you smile

You've never loved your stomach or your thighs, the dimples in your back

at the bottom of your spine

But I'll love them endlessly"

a) Motivating words

Words : I'll love

Hierarchy of motive : esteem

Explanation: sentence of the lyric "But I'll love them endlessly" is motivating words because the speaker said that word to motivated his girl so, she can be confidence and can accept herself the way she is. The words "I'll love" represent that the man will accept and loving his girl unconditionally.

The word "I'll love" is esteem of hierarchy of motive because the girl in that song need for self respect and acceptance of self as she is.

b) Implicature

Context:

Speaker : a man

• Hearer : his girl

• Time : when the girl feel self conscious/ unconfidence

• Topic : motivation

Explanation: the purpose of the lyric above is to convey his feeling to his

girl that he accept his girl just the way she is so, the girl not feel self

conscious. The background of knowledge of the lyric is the girl who hate

what she has in herself especially her physic but his man love her that's

why she accept it. The implicature of the lyric is show the man loving his

girls no matter what then he can accept her flaws.

6.3 "I know you've never loved the sounds of your voice on tape

You never want to know how much you weigh, you still have to squeeze

into your jeans

But you're perfect to me'

a) Motivating words

Words : perfect

Hierarchy of motive : esteem

Explanation: sentence of the lyric "But you're perfect to me" is

motivating words because the speaker said that word to motivated his girl

in order to be confidence and love herself. The word "perfect" represent

that the man not see any flaws in his girl because he love his girl

unconditionally.

The word "perfect" is esteem of hierarchy of motive because the

girl in that song need for self respect and acceptance of self as she is.

b) Implicature

Context:

• Speaker : a man

• Hearer : his girl

• Time : when the girl feel self conscious/ unconfidence

• Topic : motivation

Explanation: the purpose of the lyric above is to convey his feeling to his girl that he loving her no matter what. The background of knowledge of the lyric is the girl who feel uncomfortable about her physic appearance and the word "squeeze" in the lyric mean "wear" when the girl force herself to something (wear the jeans). The implicature shows the man not sees the flaws she has and he didn't fall for her because of her physic.

Data 7: "Drag Me Down" by One Direction

7.1 "I've got fire for a heart"

I'm not scared of the dark"

a) Motivating words

Words : got fire

Hierarchy of motive : self actualization

Explanation: sentence of the lyric "I've got fire for a heart. I'm not scared of the dark" is motivating words because the speaker said the word to motivate himself to change and do something. The word "got fire"

represent that he got spirit, brave and a way to solve his fears over

something.

The word "got fire" is self actualization of hierarchy of motive

because the man in that song has feeling of satisfaction that he becomes

someone who wishes to be in life. He also has done a good job and totally

achieved his objectives positively.

b) Implicature

Context:

• Speaker : a man

• Hearer : his girl

• Time : when the man feel grateful of his girl existence

• Topic : self motivation

Explanation: the purpose of the lyric above is to convey his feeling to his

girl he is not scare anymore. The background of knowledge of the lyric is

the man who fears over something then he got brave and spirit to not scare

anymore. The implicature of the lyric show the man has braved and spirit

to resolve his fears.

7.2 "If I didn't have you, I'd never see the sun

You taught me how to be someone, yeah"

a) Motivating words

Words : sun, to be someone

Hierarchy of motive : self actualization

Explanation: sentence of the lyric "If I didn't have you, I'd never see the sun" is motivating words because the speaker got motivated to do something because of his girl. The word "sun" represents an achievement of the man's desire. Then, sentence of the lyric "you taught me how to be someone, yeah" is also motivating words because the speaker motivated to do something because of his girl force. The word "to be someone" represent about people who have a success life and useful to other people.

The words "sun" and "to be someone" are self actualization of hierarchy of motive because the man in that song has feeling of satisfaction that he becomes someone who wishes to be in life. He also has done a good job and totally achieved his objectives positively.

b) Implicature

Context:

Speaker : a man

• Hearer : his girl

• Time : when the man feel grateful of his girl existence

• Topic : self motivation

Explanation: the purpose of the lyric above is to convey his feeling how grateful he is to his girl who motivated and taught him to be a good person in his life. The background of knowledge of the lyric is the man who will feel desperate without his girl because she can change him to be a better person. The implicature of the lyric show how the man has a good life because of his girl's support.

7.3 "All my life

You stood by me

When no one else was ever behind me"

a) Motivating words

Words : stood by me

Hierarchy of motive : social needs (love and belongingness)

Explanation: sentence of the lyric "All my life. You stood by me. When no one else was ever behind me" is motivating words, the speaker said the words because he has motivated by his girl to something. The words "stood by me" represent of the people's existence has influence in someone life.

The word "stood by me" is social needs of hierarchy of motive because the man in that song loving and being loved by his that cause he motivated to do something and have a warmly relationship.

b) Implicature

Context:

• Speaker : a man

• Hearer : his girl

• Time : when the man feel grateful of his girl existence

• Topic : self motivation

Explanation: the purpose of the lyric above is to convey his feeling to his girl that she is a good and precious thing he ever has in his life. The

background of knowledge of the lyric is the girl's existence is the one n only in his life who never down him. The implicature of the lyric show how the girl always motivated and supported his man no matter what.

4.2 Discussion

In this part, the writer discusses the finding of data analysis. This study is analyzed about the implicuture found in motivating words and the level of hierarchy of motives (needs) in motivation used in the songs of Demi Lovato and One Direction. The important thing to the reader is to know the actual meaning in the song's lyric. The words can touch our feeling and make the reader think a lot about it and also can be motivated.

In this study, the writer found the implicature that contain of motivating words and the hierarchy of motives (needs). There are total 24 motivating words which produce implicatures occur in the lyric of *Demi Lovato* and *One Direction* songs. Then, there are 24 implicatures have the representative of the level of hierarchy of motives (needs) in motivation which consist of 1 physiological need, 4 safety and security, 3 social need (love and belongingness), 7 esteem need and 9 self actualization.

Moreover, the writer found the implicature of motivating words in each song occurred by see the biography of the singers and the era of those songs published. The songs purpose is to deliver the message that she feel at the time. The interpreter or someone who translate the message can use her thought and perception. Most of the themes of the songs are talk about women's suffering that

happen because of other people and herself, how she felt underestimate, self conscious and unconfidence. How to interpret is based on the reader because every people have difference opinion and perception about the content of the songs.

In this study the writer focuses on the implicature that used in the songs and the level of hierarchy of motives (needs) in motivation. There are different focuses in other researcher that have done before. They are Haryanto (2008) entitled "A Pragmatic Analysis of Praise Expression Used in English Love Songs" the object that is being analyzed is praises expression in the song while the researcher used pragmatic to analyze the object. Nurzani (2015) entitled "A Pragmatic Analysis of Conversational Implicature in English Zone Coursebook for Senior High School Students Year XI" the research reveals two findings, the first finding is the types of conversational implicature ,those are standard conversational implicature and complex conversational implicature and the second finding show the interpretations of the implied meaning shows that the texts contain communicative purposes such as requesting, warning, advising, and teasing. Zhou (2013) entitled "Implicature: A Significant Feature in Liu Mazi's Lines in Lao She's Cha Guan" faund that implicature is a significant feature in Liu Mazi's lines. Moreno (2004) entitled "Semantic Analysis of Song Lyrics" the researcher used semantic as a theory to analyze the object and found that lyric can be used to discover natural genre clusters.

In addition, the writer adds another point of view of this study. In Al-Qur'an tell much about don't hurt people's heart or feeling. Al-Hujarat (49:11):

"O you who have believed, let not a people ridicule (another) people; perhaps they may be better than them; no let women ridicule (other) women; perhaps they may be better than them. And do not insult one another and do not call each other by (offensive) nicknames. Wretched is name of disobedience after (one's) faith. And whoever does not repent-then it is those who are the wrongdoers" (Al-Hujarat/49:11).

That verse explain, from Abu Jubair is Dlahhak that a man has two or three names. That man often calls by certain name (nick name) that he does not like. This verse descends as a prohibition to call people name they do not like. (HR. Abu Dawud)