

3.3 Instrument

The main instrument in this study is the writer herself. Based on the drama the writer will analyze the varieties of deixis in the drama in order to answer the research question through her knowledge. To get authentic from the data source, the writer used internet connection to get the drama in PDF. Then, the writer used the book about pragmatic especially about deixis.

3.4 Data Collection Technique

In collecting data, the writer uses the drama text *A Marriage Proposal* by Anton Chekov as the source of data. The data of this study were collected by doing the some steps; they are searching, reading, underlining and categorizing. First, the writer searches the drama text by Anton Chekov entitles *A Marriage Proposal* on internet. Second, the writer reads the text and separates the words based on the varieties of deixis with another words are not including the varieties of deixis. Third, the writer will collect the data by underlining the varieties of deixis in the texts before separating the words by identifying the varieties of deixis. And fourth, the writer categorized every word which is ready to underlining based on Person Deixis, Place Deixis, Time Deixis, Discourse Deixis, and Social Deixis and also the types of reference, they are anaphore and cataphore used in *A Marriage Proposal* drama by Anton Chekov.

3.5 Data Analysis

To analyze the data, the writer uses descriptive qualitative techniques in analyzing the study. The techniques applied to analyze in words based on the

